



**CITY OF ARCADIA
AIRPORT WORKSHOP**

TRANSMITTAL MEMO

TO: City Council (Document placed on website and distributed to Arcadia Airport Advisory Committee)

FROM: Beth Carsten, Interim City Administrator

DATE: February 11, 2015

RE: Documentation for February 12, 2015 Airport Workshop. The items included in this packet are meant only to be a beginning place for City Staff and City Council to discuss alternate options regarding the upcoming transition of the Airport to take place on April 1, 2015.

Contents of Packet:

1. Fact Sheet
2. Hangar / Commercial Space Info
 - A. Listing of Hangar Rates & Commercial Space and Information
 - B. Sketch of Each Hangar
3. Airport Revenues and Expenses
4. Airport Insurance
5. Fuel Farm
6. Punch List
7. Responses Received Regarding Airport RFP
 - A. One Response to RFP
 - B. Two Resumes
8. Air-Cadia Airport Agreement

FACT SHEET



CITY OF ARCADIA
ARCADIA MUNICIPAL AIRPORT
FACT SHEET:

Amenities

Airport fenced in for security
Run Way No. 5/23 - Paved 3,700 ft X 75 ft.
Runway No. 13/31 - Turf 2,780 ft X 140 Ft.
Ramp Area- 50,000 ft
Tie downs on Ramp Area - 6 (possible 8 more, making a total of 14)
New runway lighting
New rejuvenated pavement and marking on ramp, taxiway and runway
New PAPI'S (Precision Approach Path Indicator)
New GPS approach
Lighted windsock
Class G Airspace uncontrolled
Commercial space offices

Fuel Farm

10,000 gal tank

Hangars

ALL HANGARS WITH EXTERIOR LIGHTS FOR SECURITY

Hangars with lighting and electrical outlets

T-Hangars (Buildings A and B): 20 - 1,074 sq ft each (Height 12'9" door opening 42'6")

4 - extra small space 594 sq ft (end of Hangar A and B)

T-Hangars (Building F) F1 and F2 - 1,552 sq ft; F3 -1,344 sq ft

Commercial Space

Butler Building outside measurements 50 X 100 X 15 door opening 52 ft

Maintenance Building 60 X 100 door opening 90ft

Terminal Building – 1,356 sq. ft.

HANGAR /
COMMERCIAL SPACE
INFO

City of Arcadia
Arcadia Municipal Airport
Listing of Hangar Rates / Commercial Leasing Rates
(ACTUALS AND PROJECTED)

A & B Hangar Rates - Sq. Footage for Each Hangar - 1,074					
Total Sq. Footage for Hangar A= 11,832 (10 hangars)					
Total Sq. Footage for Hangar B= 11,832 (10 hangars)					
	Arcadia	Wauchula	Sebring	Avon Park	Lake Wales
Monthly	240.75	\$ 253.00	\$ 289.30	\$ 342.56	\$ 256.91
20 Hangars- Total Annual	57,780	\$ 60,720.00	\$ 69,432.00	82,214.40	\$ 61,658.40
	2.69 sq. ft		3.34		2.57 sq. ft.

F Hangar (F1, F2, F3)				
Total Sq. Footage for F - 4,830 (115 X 42)				
Tenant	Sq. Footage	Rate /Sq. Footage	Arcadia Mo. Rates	Arcadia Ann. Rates
F1 - Ruple	1,552	\$ 2.51	\$ 325.00	\$ 3,900.00
F2 - Hilton	1,552	\$ 2.51	\$ 325.00	\$ 3,900.00
F3 - Hilton + 1 Ac	1,344	\$ 3.87	\$ 433.33	\$ 5,199.96
	4,448		\$ 1,083.33	\$ 12,999.96

Butler Building: 5,000 SQ							
Tenant	Sq. Foot	Rate / Sq. Ft. Low Ave.	Low Ave. Mo. Rate	Low Ave. Ann. Rate	Rate/Sq. Ft. High Ave.	High Ave. Mo. Rate	High Ave. Ann. Rate
Hangar - 50.5 X 76	3,838	3.46	\$ 1,106.62	\$ 13,279.48	\$ 5.63	\$ 1,800.66	\$ 21,607.94
Office - 20.4 X 11.10	226	3.46	\$ 65.16	\$ 781.96	\$ 5.63	\$ 106.03	\$ 1,272.38
Other - 28.5 X 25	713	3.46	\$ 205.58	\$ 2,466.98	\$ 5.63	\$ 334.52	\$ 4,014.19
Women's Bathroom - 7 X 6	42	3.46	\$ 12.11	\$ 145.32	\$ 5.63	\$ 19.71	\$ 236.46
Men's Bathroom - 7 X 6.5	46	3.46	\$ 13.26	\$ 159.16	\$ 5.63	\$ 21.58	\$ 258.98
7X8 Storage	56	3.46	\$ 16.15	\$ 193.76	\$ 5.63	\$ 26.27	\$ 315.28
	4,921		\$ 1,418.89	\$ 17,026.66		\$ 2,308.77	\$ 27,705.23

Maintenance Hangar - 6,000 Total Sq. Footage							
	Sq. Ft.	Rate / Sq. Ft. Low Ave.	Low Ave. Mo. Rate	Low Ave. Ann. Rate	Rate/Sq. Ft. High Ave.	High Ave. Mo. Rate	High Ave. Ann. Rate
Office - bottom floor	204	3.46	\$ 58.82	\$ 705.84	\$ 5.63	\$ 95.71	\$ 1,148.52
Office - Top floor	204	3.46	\$ 58.82	\$ 705.84	\$ 5.63	\$ 95.71	\$ 1,148.52
Bathroom	40	3.46	\$ 11.53	\$ 138.40	\$ 5.63	\$ 18.77	\$ 225.20
Hangar	5,552	3.46	\$ 1,600.83	\$ 19,209.92	\$ 5.63	\$ 2,604.81	\$ 31,257.76
			\$ 1,730.00	\$ 20,760.00		\$ 2,815.00	\$ 33,780.00

**City of Arcadia
Arcadia Municipal Airport
Listing of Hangar Rates / Commercial Leasing Rates
(ACTUALS AND PROJECTED)**

Terminal Building - 1,356 Total Sq. Footage				
	Sq. Ft.	Rate/Sq. Ft.	Monthly Rent	Annual Rent
Terminal - 28 X 31	868	\$ 5.00	\$ 4,340.00	\$ 52,080.00
Main Office - 11 X 9	99	\$ 5.00	\$ 495.00	\$ 5,940.00
Closet - 5.5 X 2	11	\$ 5.00	\$ 55.00	\$ 660.00
Office # 2 - 11.5 X 8	92	\$ 5.00	\$ 460.00	\$ 5,520.00
Bathroom - 8 X 5	40	\$ 5.00	\$ 200.00	\$ 2,400.00
Office # 3 - 8.6 X 11	95	\$ 5.00	\$ 473.00	\$ 5,676.00
Closet 5.5 X 2	11	\$ 5.00	\$ 55.00	\$ 660.00
Women's B-Room - 5 X 5	25	\$ 5.00	\$ 125.00	\$ 1,500.00
Men's B-Room - 5 X 5	25	\$ 5.00	\$ 125.00	\$ 1,500.00
Hallway - 15 X 6	90	\$ 5.00	\$ 450.00	\$ 5,400.00
	1,356		\$ 6,778.00	\$ 81,336.00

Tie Downs on ramp in from of Terminal Building 14 Possible Tie Downs			
	Nightly Rate	Monthly Rate	1/2 Month
Tie Downs - Arcadia (Current)	5	45	22
Tie Downs - Avon Park	10	80	
Tie Downs - Sebring	10	100	
Tie Downs - Wauchula	10	60	

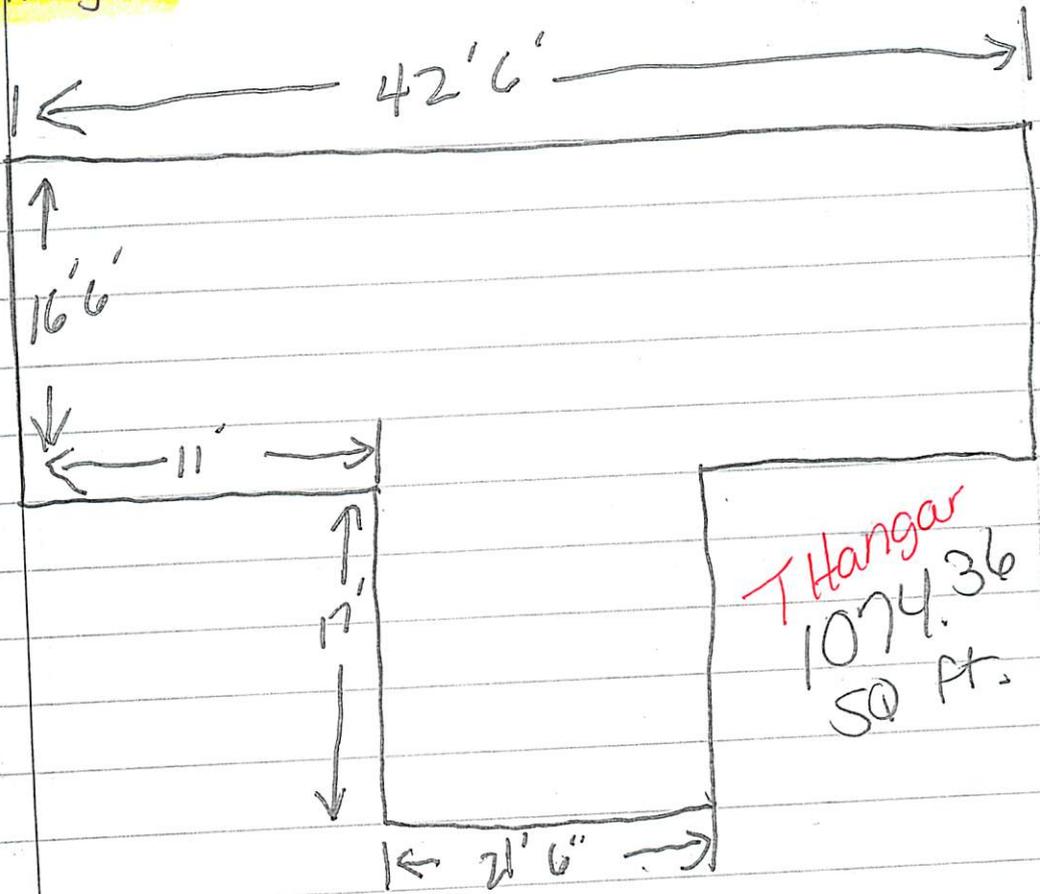
YELLOW = ARCADIA CURRENT

BLUE = AVERAGE OF LOW RATES FROM SURROUNDING COMMUNITIES

GREEN = AVERAGE OF HIGH RATES FROM SURROUNDING COMMUNITIES

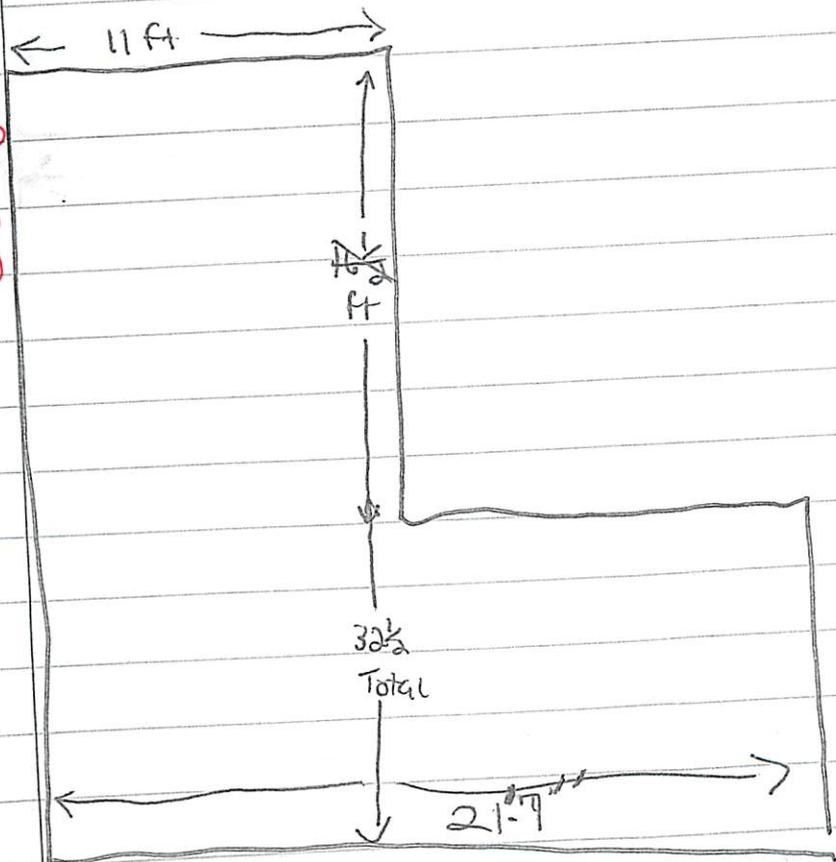
A & B Buildings OPENING 41' HEIGHT 12'9"

T-Hangar



A →

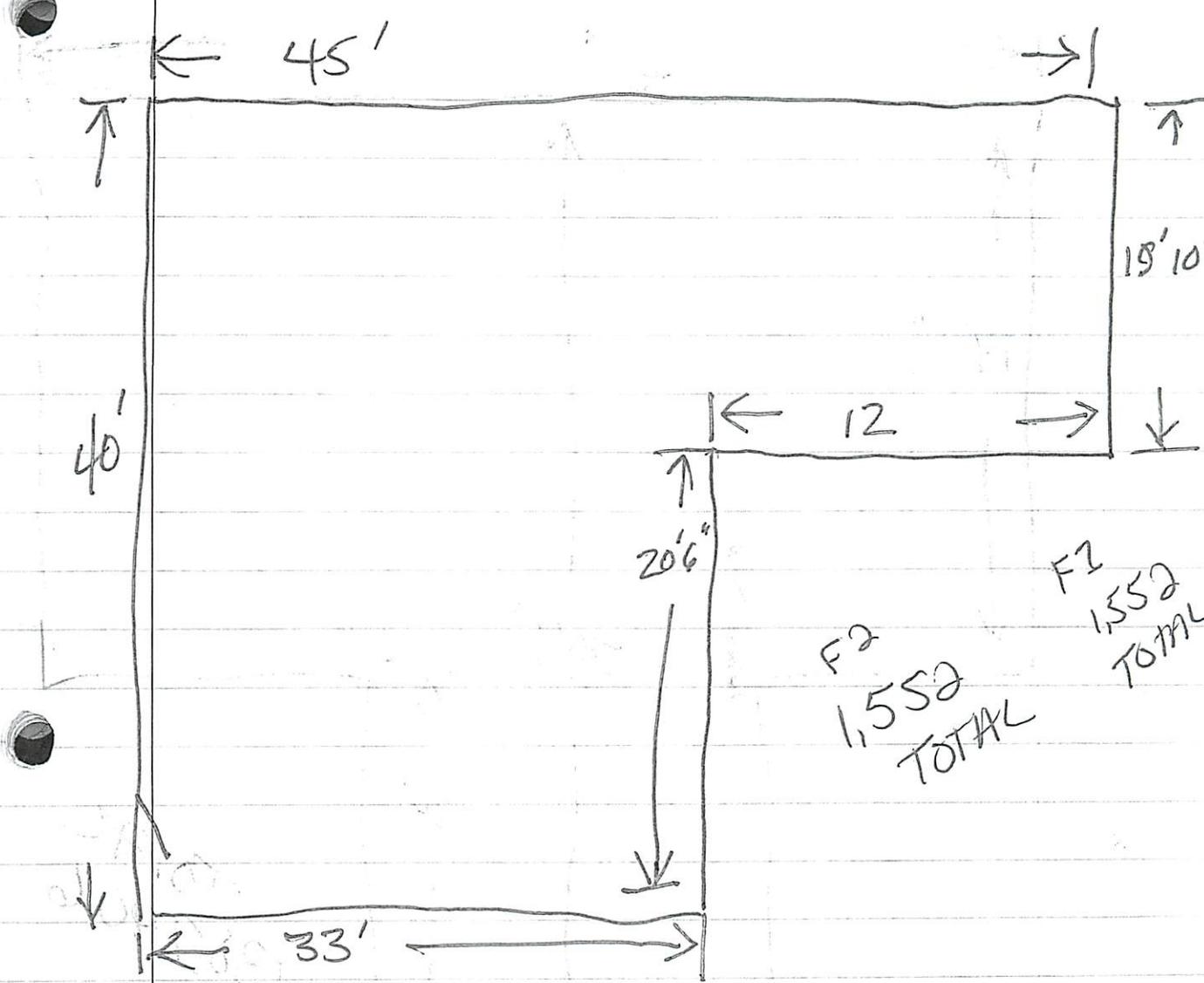
Storage



594
SQ FT

F-2 HANGAR

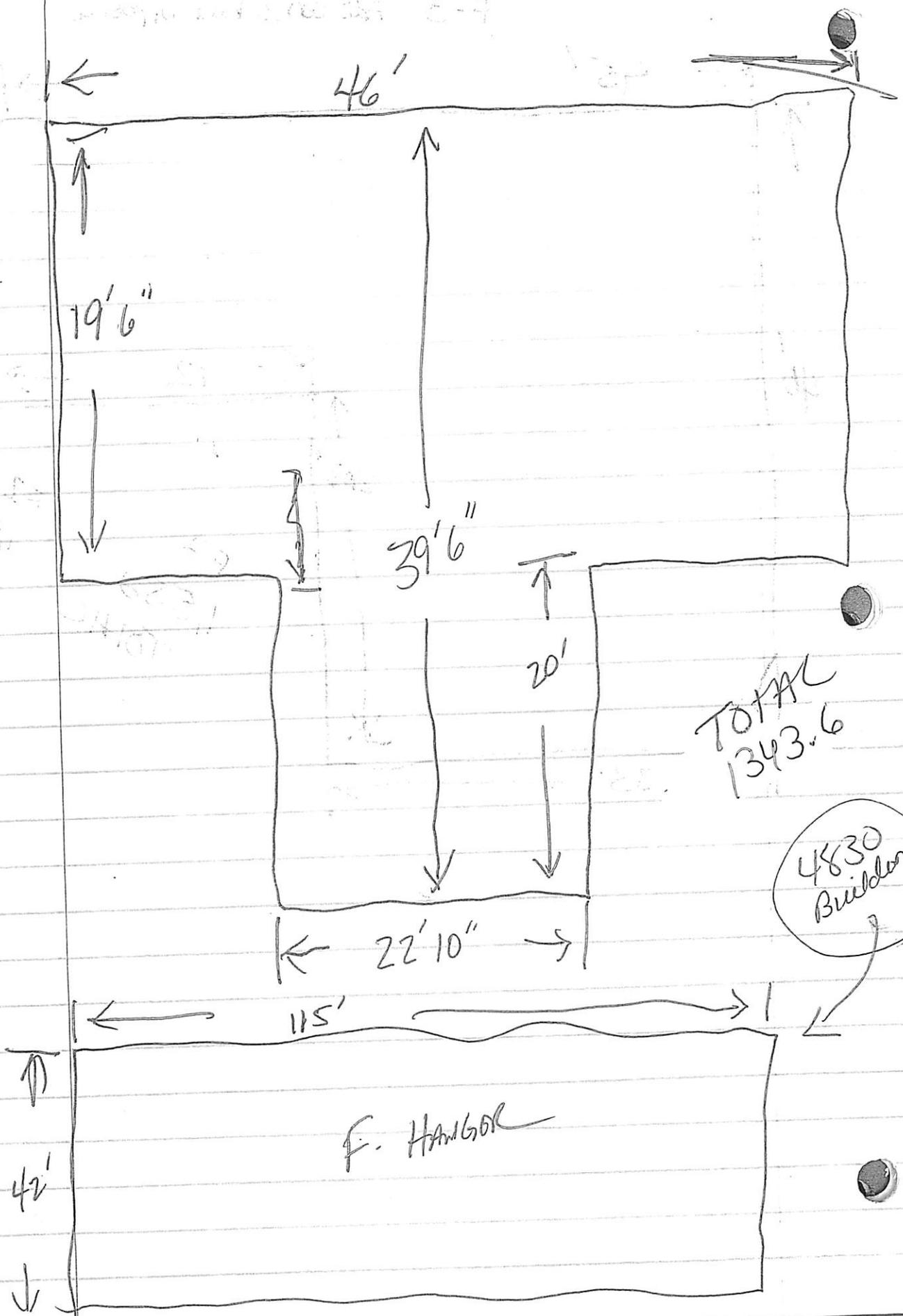
F-1 Same but opposite



F2
1,552
TOTAL

F2
1,552
TOTAL

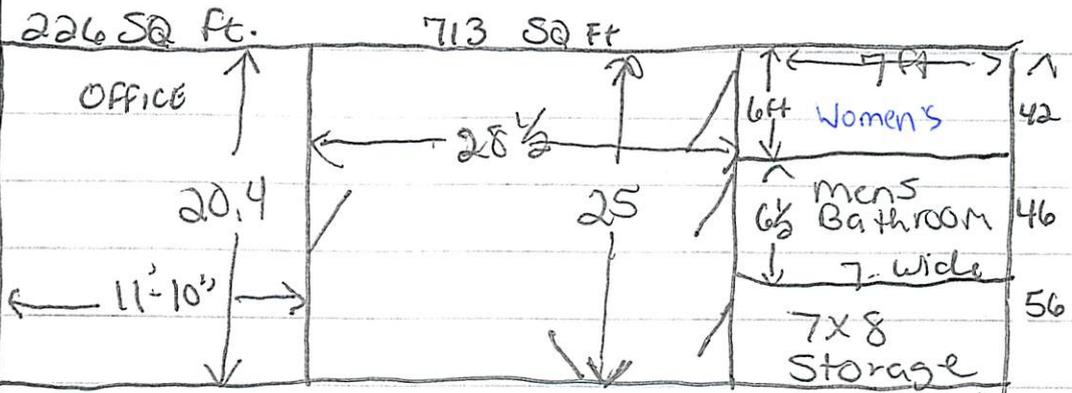
F3 KICKY MAINTENANCE



• Outside 50 x 10
Height 15

• Door opening 52 ft.
(outside)

BUTLER BUILD

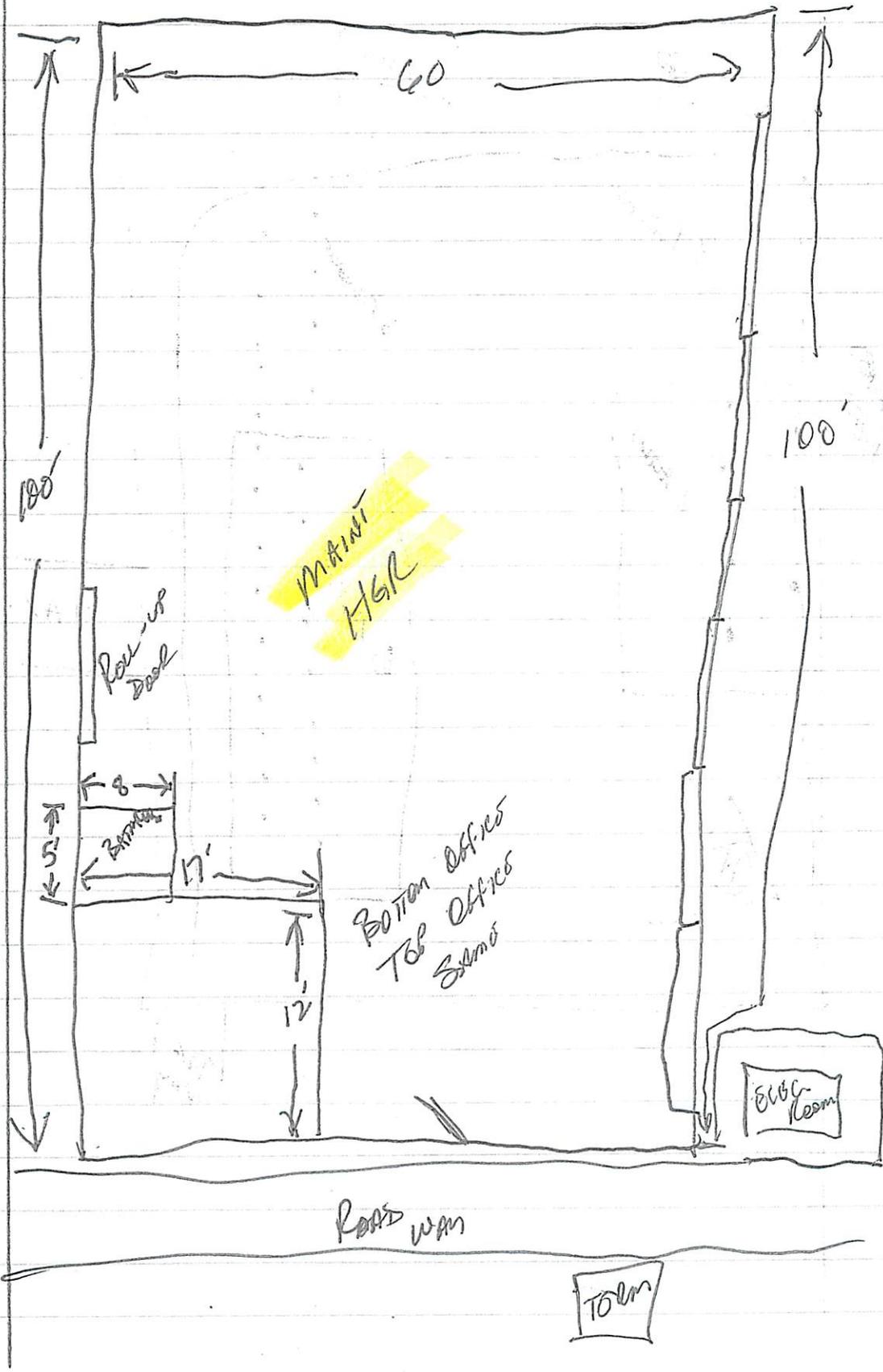


3,838 SQ FT
+ Office & Bathrooms 76

TOTAL
4,921!

50 1/2'

To Hangouts
A



MAIN
HGR

Roll-up door

Shower

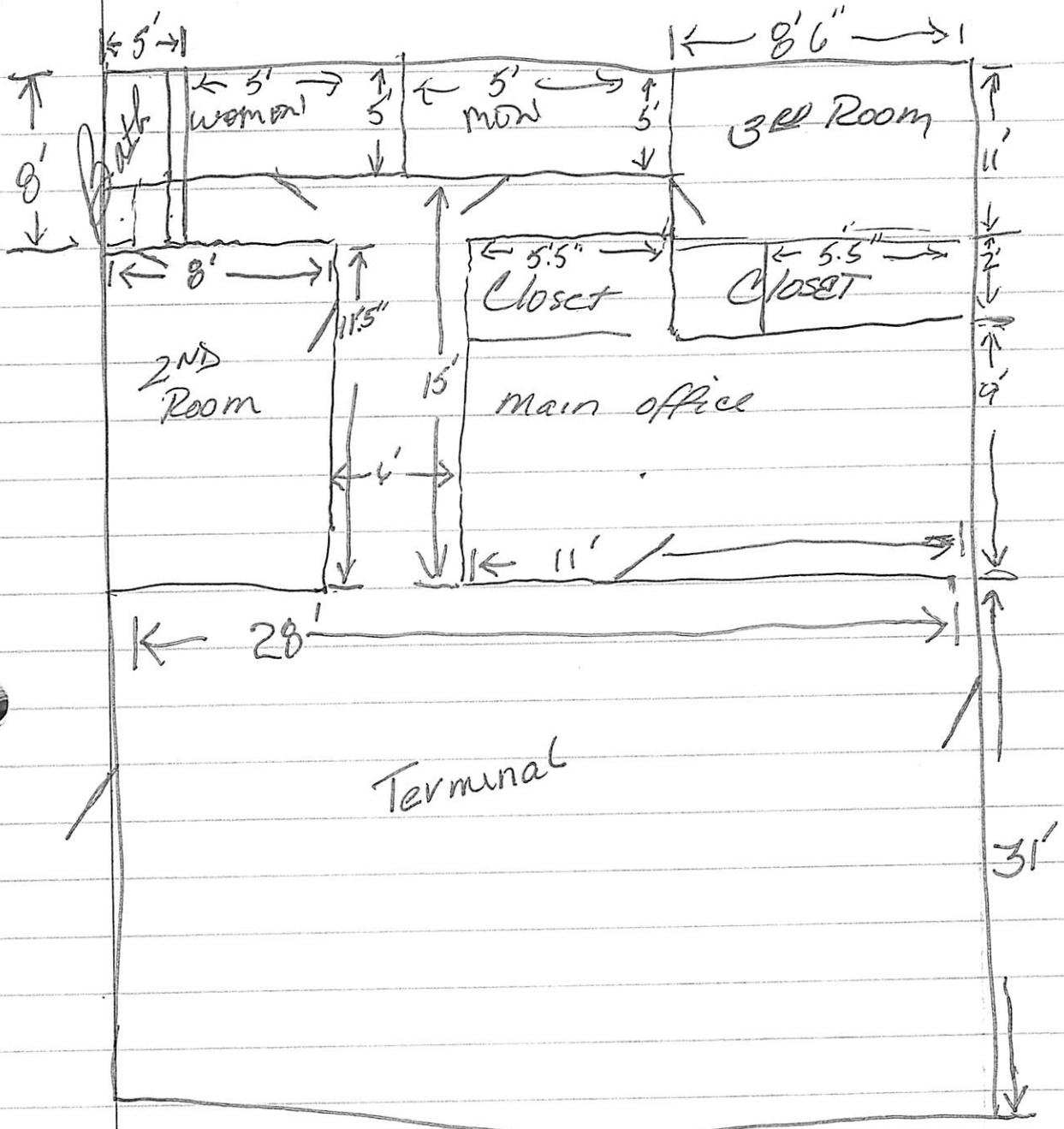
Bottom Offices
Top Offices
Shower

Elec Room

Road way

To In

TERMINAL

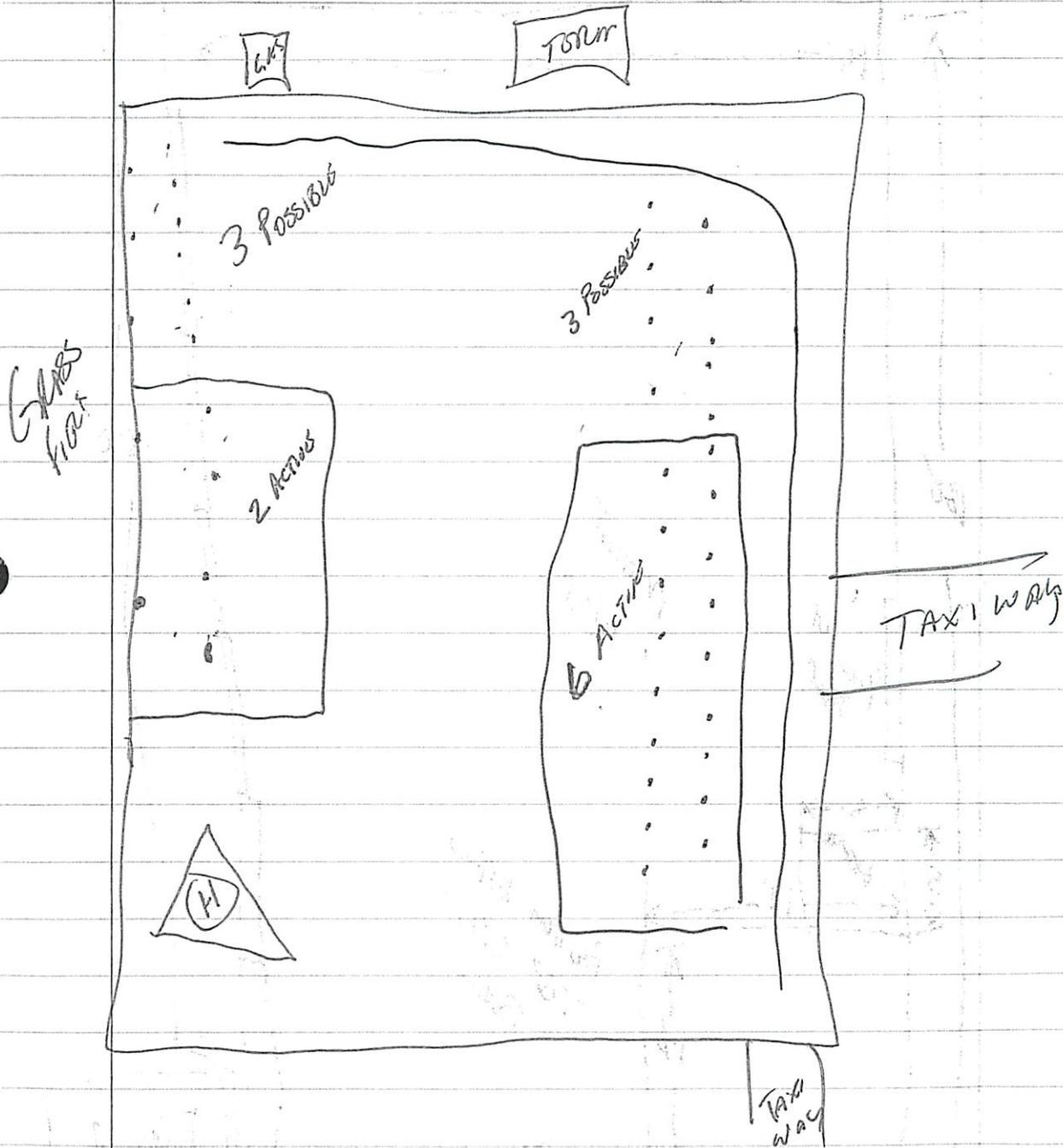


MAIN OFFICE - 11' x 9' = .99
 CLOSET - 5.5" x 2' = .11
 Office Room # 2 11.5" x 8' = .92
 BATHROOM 8' x 5' .40
 Office Room # 3 8.6" x 11' .95
 CLOSET 5.5" x 2' .11

WOMEN BATHROOM 5' x 5' .25
 MEN'S BATHROOM 5' x 5' .25
 HALLWAY 15' x 6' .90
 TERMINAL 31' x 28' .86

= 1,356 TOTAL

Tie Downs



AIRPORT REVENUES AND EXPENSES

Airport Revenues

	2015 ADOPTED REVENUES BUDGET	ADDITIONAL REVENUES PROJECTED AFTER 4/1	TOTAL PROJECTED REVENUES AFTER 4/1
Federal Grants	140,000.00		140,000.00
State Grants - D.O.T.	-		-
State Grants - D.O.T.			-
			-
Total Grant Revenues	140,000.00		140,000.00
			-
Other Revenues			-
Rent	65,400.00		65,400.00
Butler Building		17,026.66	17,026.66
Maintenance Hangar		20,760.00	20,760.00
Tie Downs			-
Insurance Reimbursements	-		-
Fuel Sales	-	8,949.92	8,949.92
Interest Proceeds			-
Total Other Revenues	65,400.00	46,736.58	112,136.58

Airport Expenses

	2015 ADOPTED EXPENSES BUDGET	ADDITIONAL EXPENSES AFTER 4/1	TOTAL PROJECTED EXPENSES AFTER 4/1
Airport			
Other Contractual Service	550.00	150.00	700.00
Telephone	-	150.00	150.00
Utilities	5,000.00	3,552.00	8,552.00
Insurance	15,002.42	-	15,002.42
Building Repair & Maintenance	3,000.00	2,000.00	5,000.00
Machinery Repair & Maintenance	4,000.00	-	4,000.00
Promotional	2,000.00	400.00	2,400.00
Fuel and Oil	6,000.00	-	6,000.00
Operating Supplies	650.00	-	650.00
Chemicals	2,000.00	-	2,000.00
Mowing	10,000.00	-	10,000.00
Membership	330.00	-	330.00
Contingency	16,867.58	-	16,867.58
Total Operating Expenses	\$ 65,400.00	6,252.00	71,652.00

AIRPORT INSURANCE

2015 Insurance Rates For Airport Properties:

Property	Annual Premium	Insurane Vendor
T-Hangar A	\$ 3,421.00	Preferred- DeSoto Insurance
T-Hangar B	\$ 3,421.00	Preferred- DeSoto Insurance
Butler Building	\$ 1,521.00	Preferred- DeSoto Insurance
T-Hangar F	\$ 1,521.00	Preferred- DeSoto Insurance
* Maintenance Hangar	\$ 1,695.00	Preferred- DeSoto Insurance
* Terminal Building	\$ 873.00	Preferred- DeSoto Insurance
* Airport Liability Insurance	\$ 2,200.24	Starr Aviation
TOTAL:	\$ 14,652.24	

*Currently FBO pays 50% of these items.



Property Premium Break Down

Date Completed: 10/16/2014

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Covered Party: City of Arcadia

Coverage Period: 2014-2015

Agreement No.: PK FL1 0142001 14-11

Agreement Period: 10/01/2014 through 10/01/2015

Agency MRB & Associates II, LLC DBA DeSoto Insurance Agency

Unit #	Department	Description Address	Year Built	Const Type	Building Value	Contents Value	Premium
043		Council Room (formerly APD) 17 North Polk Arcadia, FL 34266	1955	152 - NC	\$346,580	\$0	\$3,087
044		Gymnasium 121 Harris Road Arcadia, FL 34266	1965	111 - MNC	\$959,320	\$0	\$5,354
045		Meeting Hall & Shed 121 Harris Road Arcadia, FL 34266	1965	111 - MNC	\$562,540	\$1,787	\$3,149
046		Locker Room 121 Harris Road Arcadia, FL 34266	1965	152 - NC	\$9,700	\$3,573	\$118
047		Game Room 121 Harris Road Arcadia, FL 34266	1965	152 - NC	\$19,272	\$3,573	\$203
048		Concession Stand/Restrooms Hargrave Ball Field Arcadia, FL 34266	1970	119 - JM	\$10,000	\$1,787	\$80
049		Maintenance Shop / Hangar 2269 SE A.C. Polk Drive Arcadia, FL 34266	2006	152 - NC	\$210,630	\$0	\$1,696
050		Hangar 1 2269 SE A.C. Polk Drive Arcadia, FL 34266	1995	152 - NC	\$176,460	\$0	\$1,521
051		Hangar 2 2269 SE A.C. Polk Drive Arcadia, FL 34266	1995	152 - NC	\$176,460	\$0	\$1,521
052		Well #2 13th Avenue & Cypress Street Arcadia, FL 34266		251 - Pump/Lift Station	\$35,000	\$0	\$163
053		Well #4 NE Oak Street & 14th Avenue Arcadia, FL 34266		251 - Pump/Lift Station	\$35,000	\$0	\$163
054		Golf Course/Country Club 1769 NE Livingston Arcadia, FL 34266	1960	119 - JM	\$627,250	\$136,500	\$5,385
055		Cart Storage 1769 NE Livingston Arcadia, FL 34266	1990	152 - NC	\$8,400	\$0	\$78
056		Reuse Water Tank 300 Oak Ridge Drive Arcadia, FL 34266	1997	Ground Liquid Storage	\$596,620	\$0	\$2,540
057		Pumps/Valves/Controls 300 Oak Ridge Drive Arcadia, FL 34266	1997	251 - Pump/Lift Station	\$100,000	\$0	\$450



Property Premium Break Down

Date Completed: 10/16/2014

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Covered Party: City of Arcadia

Coverage Period: 2014-2015

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Agreement Period: 10/01/2014 through 10/01/2015

Agency MRB & Associates II, LLC DBA DeSoto Insurance Agency

Unit #	Department	Description Address	Year Built	Const Type	Building Value	Contents Value	Premium
058		Reuse Water Mstr Control Cnt. 300 Oak Ridge Drive Arcadia, FL 34266	1997	152 - NC	\$119,720	\$250,000	\$3,178
059		Well Pump & Motor 1820 NE Highway 17 Arcadia, FL 34266		251 - Pump/Lift Station	\$7,500	\$0	\$35
060		Concession Stand/Restrooms 948 North Arcadia Avenue Arcadia, FL 34266	1995	119 - JM	\$12,000	\$2,000	\$92
061		Elec. Valut/Announce Booth 948 North Arcadia Avenue Arcadia, FL 34266	1995	119 - JM	\$10,000	\$0	\$65
062		Pavilion 948 North Arcadia Avenue Arcadia, FL 34266	1995	119 - JM	\$6,700	\$0	\$38
063		Jim Space Playground 948 North Arcadia Avenue Arcadia, FL 34266	1995	131 - FR	\$35,000	\$0	\$172
064		Hangar A 2269 SE A.C. Polk Drive Arcadia, FL 34266	1992	152 - NC	\$412,420	\$0	\$3,421
065		Hangar B 2269 SE A.C. Polk Drive Arcadia, FL 34266	1992	152 - NC	\$412,420	\$0	\$3,421
066		Rest Rooms 1820 North US Highway 17 Arcadia, FL 34266	2005	119 - JM	\$12,128	\$0	\$74
067		Storage Bldg. for Mowers 1820 North US Highway 17 Arcadia, FL 34266	2005	152 - NC	\$0	\$0	\$0
068		Chemical Storage Building 1820 North US Highway 17 Arcadia, FL 34266	2005	152 - NC	\$3,600	\$0	\$29
069		Shed for Ball Machine 1820 North US Highway 17 Arcadia, FL 34266	2005	152 - NC	\$2,000	\$0	\$16
070		Golf Course Water Control Center 1820 North US Highway 17 Arcadia, FL 34266	2004	152 - NC	\$0	\$0	\$0
071		15 - Water Control Boxes (\$3,000 Each) 1820 North US Highway 17 Arcadia, FL 34266	2004	152 - NC	\$24,000	\$0	\$194
072		Driving Range Netting & Poles 1820 North US Highway 17 Arcadia, FL 34266	2005	131 - FR	\$75,000	\$0	\$345



Property Premium Break Down

Date Completed: 10/16/2014

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Covered Party: City of Arcadia

Coverage Period: 2014-2015

Agreement No.: PK FL1 0142001 14-11

Agreement Period: 10/01/2014 through 10/01/2015

Agency MRB & Associates II, LLC DBA DeSoto Insurance Agency

Unit #	Department	Description Address	Year Built	Const Type	Building Value	Contents Value	Premium
073		Girls Softball Concession Stand 948 North Arcadia Avenue Arcadia, FL 34266	2004	119 - JM	\$30,000	\$0	\$164
074		Office & Maintenance Shop 1769 NE Livingston Arcadia, FL 34266	2003	111 - MNC	\$55,000	\$0	\$301
075		West Water Ground Storage 112 S. Parker Ave Arcadia, FL 34266	2009	Elevated Liquid Storage	\$935,000	\$0	\$3,676
076		Equipment Barn/Storage Shed 1769 NE Livingston Arcadia, FL 34266	2008	152 - NC	\$30,000	\$30,000	\$483
077		FAA Building 2269 SE A.C. Polk Drive Arcadia, FL 34266	1990	131 - FR	\$164,700	\$22,000	\$873
078		Arcadia Police Department 721 N. Brevard Avenue Arcadia, FL 34266	1991	119 - JM	\$0	\$55,000	\$326
079		Arcadia PD - Recovered Prop Storage 721 N. Brevard Avenue Arcadia, FL 34266	1955	119 - JM	\$0	\$20,000	\$135
080		McSwain Recreation Building 16 SP/Volusia Avenue Arcadia, FL 34266	1945	131 - FR	\$220,170	\$0	\$1,029
081		Pump Bldg / Water Storage Tank 112 S. Parker Ave Arcadia, FL 34266	2009	152 - NC	\$151,400	\$0	\$1,216
082		Trickling Filter 2 223 South Parker Arcadia, FL 34266	1985	152 - NC	\$823,930	\$0	\$7,373
083		Clarifier 2 223 South Parker Arcadia, FL 34266	1980	Ground Liquid Storage	\$532,010	\$0	\$2,343
084		Clarifier 3 223 South Parker Arcadia, FL 34266	1980	Ground Liquid Storage	\$532,010	\$0	\$2,343
085	WTP	Operations Building 651 N Turner Road Arcadia, FL 34266	2013	111 - MNC	\$820,820	\$82,082	\$4,410
086		Generator 651 N Turner Road Arcadia, FL 34266	2013	244 - Mechanical Equipment	\$163,600	\$0	\$797
087		Ground Storage Tank 651 N Turner Road Arcadia, FL 34266	2013	Ground Liquid Storage	\$371,000	\$0	\$1,481

Aviation Insurance Agency

INCORPORATED
2580 S.E. Aviation Way, Suite 101
Stuart, FL 34996
www.avins.com

Toll Free (800) 422-2868
Facsimile (800) 572-0893

Telephone (772) 286-0626
Facsimile (772) 286-1108

Bill To:

City of Arcadia
PO Box 351
Arcadia, FL 34265

FILE COPY

Invoice

Date	Invoice #
06/30/14	1915

Description	Amount
Starr Aviation / Federal Insurance Company Policy Number: 9977-8137-02 Policy Period: July 1, 2014 to July 1, 2015	\$ 2,172.00
Airport Liability Insurance Arcadia Municipal Airport Arcadia, FL FINANCE DIRECTOR 	
Florida Assessment	\$ 28.24
42542-30450  6/30/14	
Thank you, we appreciate your business.	\$ 2,200.24



AIRPORT INSURANCE BINDER

STARR AVIATION / FEDERAL INSURANCE COMPANY

EFFECTIVE DATES:

July 1, 2014 to
July 1, 2015

NAMED INSURED:

City of Arcadia
PO Box 351
Arcadia, FL 34265

LOCATION COVERED:

(X06) Arcadia Municipal Airport
Arcadia, FL

Including those airport premises necessary
and incidental to the aviation operations
of the Named Insured.

PREMISES LIABILITY:

*(Excluding War, Hi-Jacking and Other Perils
and TRIA (Terrorism) Coverage)*
\$3,000,000 Each Occurrence

Quotations for increased limits are available upon request.

PREMISES MEDICAL PAYMENTS:

\$3,000 Each Person

PRODUCTS/COMPLETED OPERATIONS:

*Contingent Basis – City of Arcadia does not
provide aviation related services.*
\$3,000,000 Each Occurrence / Aggregate

GROUND HANGARKEEPERS LIABILITY:

\$1,000,000 Each Aircraft / Each Occurrence

Nil Deductible

*Excludes loss to an aircraft In Flight and/or Rotors
In Motion. In flight means the time commencing
when the aircraft moves forward in attempting to
take off and continuing thereafter until it has completed
its landing run. A rotorcraft shall be deemed to be
"in flight" when the rotors are in motion.*

PERSONAL AND ADVERTISING
INJURY LIABILITY:

\$3,000,000 Each Occurrence / Aggregate

CONTRACTUAL LIABILITY:

\$3,000,000 Each Occurrence / Aggregate

Copies of contracts to be submitted to the Underwriters
for their review and rating within thirty (30) days of
signing.

AIRPORT INSURANCE BINDER

STARR AVIATION / FEDERAL INSURANCE COMPANY

<u>FIRE LEGAL LIABILITY:</u>	\$100,000 Each Occurrence
<u>HOST LIQUOR LIABILITY:</u>	\$3,000,000 Each Occurrence
<u>ON-AIRPORT PREMISES AUTOMOBILE LIABILITY:</u>	\$3,000,000 Each Occurrence This coverage shall be excess insurance over any other valid and collectable insurance.

Exclusions and Endorsements:

- Airport Platinum Package – Broad Form Insured, Co-Employees, On-Airport Premises Auto Coverage, Control Tower-Contingent, Non-Owned Aircraft Liability-Airport Owner/Operator, Knowledge of Occurrence, Errors and Omissions, Baggage Liability, Damage to Autos, Mutual Aid, National Incident Management System, Static Display of Aircraft, Incidental Medical Malpractice.
- Asbestos Exclusion
- Aviation Date Recognition Endorsements with Limited Coverage Grant
- Date Recognition Exclusion Clause
- Florida Addendum to the Declarations
- Florida Cancellation / Nonrenewal Endorsement – Aviation
- Florida Safety and Loss Control Notice
- Florida Starr GL War, Hi-Jacking and Other Perils Exclusion Clause
- Noise and Pollution and Other Perils Exclusion Clause
- Nuclear Risks Exclusion Clause
- Reliance Endorsement
- Terrorism Exclusion
- War, Hijacking and Other Perils Exclusion Clause

<u>ANNUAL PREMIUMS:</u>	\$2,172.00
	<u>\$ 28.24</u> Florida Assessment
	\$2,200.24 TOTAL

FUEL FARM

FUEL FARM:

Option 1: Leave Current 10,000 Gallon Fuel Farm as is:	
No cost but would need employee to turn on pump and take payment	
Option 2: Refurbish and add card reader See Attached	33,600.00
Option 3: Install New 10,000 Gal Fuel Farm	82,900.00
Card Reader	12,700.00
Remote Display	2,300.00
	<u>97,900.00</u>
Option 4: Install New 5,000 Gal Fuel Farm	72,500.00
Card Reader	12,700.00
Remote Display	2,300.00
	<u>87,500.00</u>

*Prices do not include installation and permit fees.

PURCHASE OF FUEL

GALLONS	PRICE/GAL	TOTAL COST
4,000	\$ 3.44	\$ 13,762.52

SALE OF FUEL:

GALLONS	PRICE/GAL	TOTAL \$
4,000	\$ 4.00	\$ 16,000.00

REVENUE 4,000 GALLONS OF FUEL: \$ 2,237.48

ESTIMATE TO FILL UP TANK EVERY 3 MONTHS (4 TIMES PER YEAR)

ANNUAL REVENUE (16,000 GALLONS): \$ 8,949.92

Quote To Refurbish tank

December 29, 2014



Shelley Peacock
Project Manager
City of Arcadia
23 N Polk Ave.
Arcadia, FL 34266

World Fuel Services, Inc.
3000 Bayport Drive, Suite 470
Tampa, Florida 33607
Tel 800-544-3835

RE: Avgas Tank & Automated Card Reader

Dear Shelley:

For your review, I am providing you a quote for the Avgas tank work and automated self-serve card reader:

Description	Unit Price
<p>Avgas 100LL Tank Work – Provide and install the following:</p> <ol style="list-style-type: none">1. Install new Red Jacket pump with control box - \$3,1002. Clean tank internally - \$1,8003. Prep & paint tank exterior - \$3,6004. Install new decals - \$5005. Remove existing spill box; install new aluminum 15-gallon spill box - \$3,4006. New filter element - \$3007. Repairs to exiting piping, valves, sump drains, etc. – Included in labor8. Install new FuelMaster unit (below) & start up - \$2,4009. Labor, travel expenses, parts and supplies - \$3,50010. Exchange new Ground Reel for Old Dispenser – No Charge <p>Total</p>	<p>\$18,600</p>
<p>New FuelMaster FMU-2500 Plus Credit Card Reader/Control Unit – Installation of the equipment and the software and training personnel on the use of the software and system. Airport or City would be responsible for providing and paying for installation of a telephone line to the card reader terminal, FOB Arcadia FL</p>	<p>\$12,700</p>
<p>FuelMaster Large Remote Display & Installation - Add</p>	<p>\$2,300</p>
<p>Total</p>	<p>\$33,600</p>

February 9, 2015

Quotes for new tanks
10,000 gal and 5,000 gal



Shelley Peacock
Project Manager
City of Arcadia
23 N Polk Ave.
Arcadia, FL 34266

World Fuel Services, Inc.
3000 Bayport Drive, Suite 470
Tampa, Florida 33607
Tel 800-544-3835

RE: Avgas Tank & Automated Card Reader

Dear Shelley:

For your review, I am providing you a budget/quote for a new Avgas tank and automated self-serve card reader:

Description	Unit Price
Avgas 100LL Tank - 10,000 Gallon Double Wall Avgas 100LL Tank with 22 GPM Avgas Over-wing Fueling System, internally epoxy coated, clock gauge and hi-level alarm, filter, grounding reel, electric rewind hose reel with 1" x 75' of API 1529 aviation fueling hose and an OPW295SA over-wing fueling nozzle, FOB Arcadia FL	\$82,900
Option: 5,000-Gallon Double Wall Tank with specifications above - DEDUCT	(\$10,400)
FuelMaster FMU-2500 Plus Credit Card Reader/Control Unit – ADD	\$12,700
FuelMaster Large Remote Display & Installation - ADD	\$2,300

The above estimates are for budgeting purposes

Note: Prices do not include SPCC plans, any additional labor or piping for piping to offload area if required by state or local codes, permitting, support pad, bollards, site electrical, transport containment requirement per state codes if applicable, site off-loading and crane, setup or in-service of tank system, or any applicable taxes.

Sincerely,

Wesley Earl
Sales Director – Business & General Aviation

OPTION 1

SPLIT LOADS

500-1200 GALLONS \$3.5923

This would be off another load going to location near by what they call a "split load." Split Loads can be up to 1200 gallons and this is all about timing. Call a couple weeks ahead.

Option 2

1,000 alone on the truck \$4.07363 \$4,100

Over 3 months 12 gallons a day

Option 3

4,000 alone on the truck \$3.44063 \$13,800

Over 3 months 44 gallons a day

PUNCH LIST

AIRPORT PUNCH LIST
CLEAN UP AFTER APRIL 1ST, 2015

TERMINAL CLEANING

- Carpet cleaning:\$300.00
- Replace one broken window – Approx \$200.

One man / one day @ \$9 Per hr= \$56.00 to do following:

- Clean windows
- Replace light bulbs where needed
- Clean or replace light switches & outlet covers
- Clean or replace light fixtures & ceiling fans
- Clean or replace AC filters
- Clean or replace crown molding and trim and doors

EXTERIOR CLEAN UP AROUND TERMINAL BUILDING

All approximately \$400.00

- Clean flag pole walk up area- located from ramp
- Round-up area, add plant soil , 5 or 6 small plantings, add rock or mulch, add small solar landscape light for flag.
- Porch area- clean or remove all old ceiling fans
- Add proper signage with business hours & on call
- Replace rotten wood if needed

BUTLER BUILDING:

- Clean inside and outside of building building

MAINTENANCE HANGAR:

- Clean inside and outside hangar
- Resurface or grind concrete in maintenance hangar - \$900.00
(See Attached Quote)

GENERAL

- Retrieve keys/ change locks where needed
- Make sure all end units are emptied and cleaned
- Post proper signs for emergency contact information

Estimated Total to Cleanup: \$1,900.00

Perkins Tile Inc.
 P.O.Box 2447
 Arcadia, FL 34265

Estimate

Date	Estimate #
2/11/2015	6

Name / Address
City of Arcadia Airport Maintenance Building

Project
AIRPORT

Description	Qty	Rate	Total
Surface concrete in 29'x30' area inside maintenance hanger to help eliminate tripping hazards. (floor will not be perfect)		900.00	900.00
estimates good for 30 days		Total	\$900.00

RESPONSES RECEIVED
FROM AIRPORT RFP

EAGLE VISTAS LLC

PROPOSAL FOR FBO

ARCADIA MUNICIPAL AIRPORT

01-31-15

EAGLE VISTAS LLC PROPOSAL

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- 1. Eagle Vistas LLC Introductory Letter**
- 2. Eagle Vistas LLC Proposed Services as FBO at Arcadia Municipal Airport**
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- 4. Randy W Berry Resume**
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- 7. Eagle Vistas graduates article**
- 8. AgAir Update article on the PA-25 by LAVIASA**
- 9. Eagle Vistas Billboard sign**
- 10. Eagle Vistas Farmer Owned flier**
- 11. Eagle Vistas Student Information card**
- 12. Brochure for PA-25 by LAVIASA**
- 13. Liability Insurance for Eagle Vistas LLC**

EAGLE VISTAS LLC

Proposal for FBO

Arcadia Municipal Airport

01-31-15

Eagle Vistas LLC is owned and operated by Randy and Beverly Berry. Randy Berry is a 3rd Generation Pilot and Airplane Mechanic. He grew up on his father's FBO in Sebastian, FL where he had his own Flight School in 1971 and was very active as assistant Airport Manager. He later took the position of Airport manager when his father was terminally ill.

After Sebastian, Randy moved to Camilla, GA where he was Airport Manager, ran a flight school, and a Commercial Crop Spraying operation. In the last 45 years Mr Berry has always been active in General Aviation, with the majority of his time in Agricultural Aviation. Randy placed 2nd in a National Ag Pilot Competition in 1983. Randy was also involved in the Construction Industry as a Certified General Contractor in the State of Florida. In 2009, Randy was elected to the position of President of the Treasure Coast Builders Association, which includes St Lucie, Indian River, Martin, and Okeechobee Counties. During his time in office, Randy was a board member of: 1. Workforce Development Board of the Treasure Coast, 2. Business Alliance for Prosperity (a St Lucie County Board that included County Commissioners, the mayor and City Council members, Chamber of Commerce, Realtors Association, Builders Association, and the Economic Development Council.) Randy also worked with the Planning and Zoning as a General Aviation Expert. During this time of Public Service Randy gained a wealth of knowledge about the inner workings of small government and the importance of community support and involvement.

Beverly Berry has over 25 years as a Commercial Banking Specialist and specialized in helping to grow businesses as a Business Banking Relationship Manager. She was also active in local community boards as a director, having served on the Treasure Coast Food Bank and Treasure Coast Builders Association boards.

Eagle Vistas LLC was established in 2007. We are a specialized flight school that trains Agricultural Pilots (Crop Dusters) from across the United States and internationally. Our business is growing and we will be adding additional training aircraft and instructors in the next few months. We are also Ag Aviation Consultants advising those interested in starting private or commercial aerial application operations. In addition, we are the factory representative for an Agricultural Aircraft manufacturer in South America as well as affiliated with Agricultural Aircraft built in the US. We have a Part 137 for Commercial Aerial Application under the name of Consolidated Ag Pilot Services LLC. This is a new company that will do Aerial Application and participate in research and test plots for aerial application in our area.

Eagle Vistas LLC submits this application for consideration of the position of Airport Manager/FBO to the Arcadia City Council. We believe that an Airport is the heartbeat and pulse of a county and that it should be used for the good of all of its residents and not just a few select people that have recreational airplanes. Aviation commerce based out of a local airport is a good way to more fully utilize this asset. We believe that an airport should be self-supporting and well kept, in addition to serving the aviation community.

DeSoto County's main source of revenue is its agriculture. This is an area known for the many groves, including one of the largest citrus groves in the world. Drought in California over the past few years is presenting an opportunity for winter vegetable crops in Florida and increases in this type crops could add to crops per acres here in DeSoto County. Even though the Ag industry isn't in the city limits, if production is increased in the area, all local support industries in the area will benefit (jobs, retail, restaurants, farm centers, warehouses, truck terminals, etc.).

We propose a full time designated Ag Aircraft loading area, with EPA approved loading pads with reclaimed water, to be available for lease or rent, with the stipulation that all fuel used while at Arcadia be purchased from the airport, only. A daily pad rental could be waived if over a certain amount of fuel is purchased. Most people don't know that the jet engines in the new crop dusting aircraft burn 75-100 gallons of Jet A per hour and the Radial engines burn 30-50 gallons of AV-100 per hour. With the uncertainty of AV-100 (FAA is requiring it to be phased out and replacements are under development), we would propose using the existing 10,000 gallon fuel tank for Jet A and purchase a used truck to pump into aircraft at the Ag Pad or to service small turboprop and business jets, who cannot be moved as easily as the small personal aircraft for fueling. A 1,500 to 2,500 gallon tank attached to the existing fuel pump could easily service the small aircraft with AV-100.

We plan to bring our Ag Flight School as well as a full time commercial spraying operation to the airport. A local commercial spraying operation will contribute to the local economy, adding to the tax base and in the end benefit schools, roads, and local government.

We believe we can make a positive difference in the way the airport is operated. We would be active in the local business community and promote the value of a local airport and general aviation to Arcadia. Arcadia will be one of only a few places in the country where Ag Aviation Training is available and our students will stay from two to six weeks, supporting the local economy for housing, restaurants, and retail. We are currently working with Agriculture and Aviation Colleges to include an Ag Aviation Program with us. Some of these affiliations will also provide opportunities for financing of our programs as well as providing veteran's benefits. Our affiliation with our state (Florida Agricultural Aviation Association) and national association (National Agricultural Aviation Association) offers opportunities for us to host events that will also attract visitors to the area for special events.

We have many ideas to help the City have a sustainable self-supporting asset in the airport, with smart growth and contributing towards DeSoto County's economic future, if given this opportunity.

**EAGLE VISTAS LLC
PROPOSED SERVICES AS FBO AT
ARCADIA MUNICIPAL AIRPORT**

- **Manage and operate FBO at Arcadia Municipal Airport according to Minimum Standards**
- **Lease Existing terminal building, maintenance hangar, and 5,000 sq. foot hangar at northwest end of runway 13/31**
- **Be responsible for fuel farm, mowing, lighting maintenance.**

Additional Services to be provided:

- **Ag Pilot Flight School, currently operated under Eagle Vistas LLC, in Sebring, FL**
- **Aircraft sales (Ag Planes): Currently we are the exclusive US representative for LAVIASA, an aircraft manufacturer of the new PA-25, formerly build by Piper. We have a brand new airplane for Demo purposes. We also represent other Ag Airplane manufacturers and plan to bring additional aircraft for demo and sales purposes.**
- **Aircraft maintenance-Randy Berry is an A & P with IA. Our current plan is to maintain our own fleet and in the future also offer Aircraft maintenance of Ag Aircraft. We see no conflict with the existing Aircraft Mechanic.**
- **Commercial Part 137 for Aerial Application**

Additional Services to be proposed:

- **Add designated Ag Aircraft loading areas, equipped with EPA approved loading pads with reclaimed water, available for lease or rent (fee waived with a daily minimum purchase of fuel-to be determined.) Use of Agricultural loading must be done at designated loading areas only. Ag operators working out of Arcadia can be required to purchase fuel to work out of Arcadia Municipal Airport.**
- **Propose to use existing 10,000 gallon fuel tank for Jet A fuel.**
- **Provide a fuel truck to pump into aircraft at Ag Pad or to service small turboprop and business jets**
- **Designate a small 1,500 to 2,500 gallon tank for small aircraft needing AV-100**

Business Entity and Principals:

**EAGLE VISTAS LLC
Randy W Berry, Managing Member
Beverly Berry, Managing Member
446 Hendricks Field Way Hangar C-4
Sebring, FL 33870
Ph: 772-285-5506**



EAGLE VISTAS LLC

LISTING OF ASSETS

01-31-15

1975 Piper PA25-260 Dual Cockpit Trainer N75HM \$125,000

1960 Piper P25-150 \$50,000

These planes are owned free and clear with no liens or encumbrances.

Both of these planes are registered in the name of Eagle Vistas LLC

2012 LAVIASA PA-25-260 N25LV \$290,000

This plane is currently leased, insured by Eagle Vistas LLC

1996 FORETRAVEL MOTORHOME-no Lien \$50,000

Tools and Maintenance Equipment \$40,000

Customized Portable Classroom and Show Promotion Trailer, with AC and Heat, no liens \$6,000

Working Capital \$50,000

Business and personal Net Worth: \$500,000

Future Expansion Projections:

An additional two-place trainer aircraft

AgCat Agricultural Aircraft to be used for training in type and for spray operation

Randy W Berry

446 Hendricks Field Way/ Hangar C4
Sebring, FL 33870
772-285-5506
bevsons@gmail.com

QUALIFICATIONS SUMMARY

Agricultural Aviation Professional with broad aviation and business background. Experienced FAR Part 137 Operator, Chief Pilot, Ag Aviation Consultant, Agricultural Pilot Instructor, and US Airframe and Powerplant Mechanic with Inspection Authorization. Skilled in building relationships with government and business entities. Mission minded with maturity and ability to lead as well as be part of a team focus. Adept at creating strategic plans and solving problems. Experienced promoter at trade and industry shows.

- Multi-region experience in agricultural aviation
- Developed agricultural pilot training curriculum
- Human resource and operational experience
- Experienced asset negotiation and procurement

PROFESSIONAL EXPERIENCE

- Eagle Vistas LLC, Sebring, FL** 2007-Present
Owner-Managing Member
Directs, and instructs in an Agricultural Pilot Mentoring program
- Southeastern Aerial Crop Service, Fort Pierce, FL** 2010-2013
(spraying division of Southeastern Aircraft Sales, an Air Tractor Dealership)
Chief Pilot/Aerial Applicator
Managed all aspects of Aerial Application for Southeastern, to include scheduling, regulatory compliance, human resources, asset management, customer/government relations and risk management.
Air Tractor authorized Turbine Transition trainer, all models
Coordinated with FSDO for congested area operating waiver for Mosquito Control for Indian River, Martin and St Lucie Counties as well as the NPDES standards
Coordinate with DPI (Division of Plant Industries) for control of Caribbean Fruit Fly for Citrus Exportation
Worked with State Department of Agriculture, Agronomists, and State Extension Service Agents
- Heinen Brothers, Seneca, KY** 2013
Aerial application for Corn and Bean Run (AT502)
- Independent Contract Aerial Applicator (freelance)** 2007-2010
Aerial application of Headline during herbicide season
- Royal Professional Builders, West Palm Beach, FL** 2002-2007
Business Development Officer
Chief Operations Officer, St Lucie County
Responsible for land acquisition and development-PUD's
Corporate Pilot-Fixed wing and helicopter
Government relations-Planning and Zoning/County Commission, OSHA, Building Departments
Business Alliance for Prosperity, St Lucie County, Board Member

Air Crop Care, Belle Glade, FL Chief Pilot/Aerial Applicator Large contract with US Sugar for sugarcane spraying and fertilizing	1998-2002
Southeastern Aerial Crop Service, Fort Pierce, FL Aerial Applicator Citrus, dusting, spraying, and fertilizing Ferry pilot, contract pilot for customers in off season	1990-1998
Pinecliff Cotton Ginn, Camila, GA Aerial Applicator Corporate Crop Duster for farm owned by Hamel McNair exclusively spraying his farm of 6,000 acres Peanuts, 7,000 Cotton, and 500 acres Tobacco	1987-1990
Griffin Cotton Ginn, Meigs, GA Aerial Applicator Corporate Crop Duster	1985-1987
Randy Berry d/b/a Maxwell Aviation, Camilla, GA Chief Pilot and 137 Certificate Holder, Airport Manager Did custom aerial applications	1982-1985
S & S Air Service, Marianna, FL Aerial Applicator Seasonal row crops, pine tree fertilizer, and Government contracts for imported fire ants	1979-1982
Custom Farm Service, Stanfield, AZ Aerial Applicator Part of John Goodwin's team that pioneered night and GPS aerial application	1976-1979
Singleton Spray Service, Pierre, SD and Casa Grande, AZ Aerial Applicator Flew wheat in SD, then cotton in AZ. Ferried 8 Ag planes from location to location.	1975-1976
Cotton Spray Service, Graceville, FL Aerial Applicator First Aerial applicator position	1973-1975

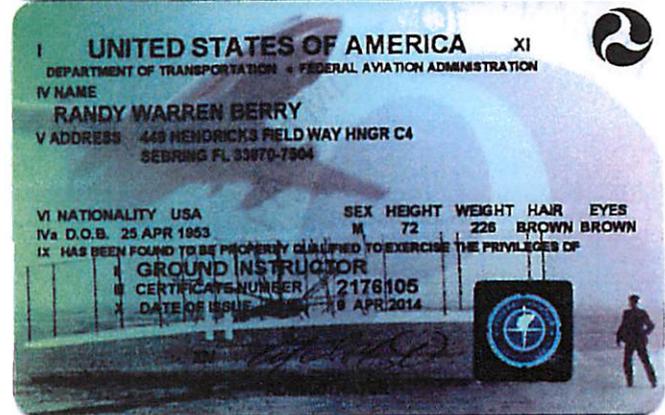
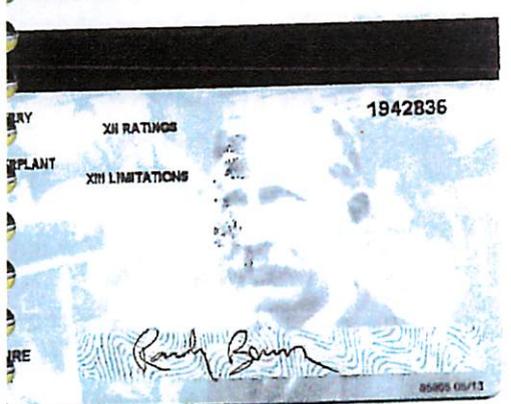
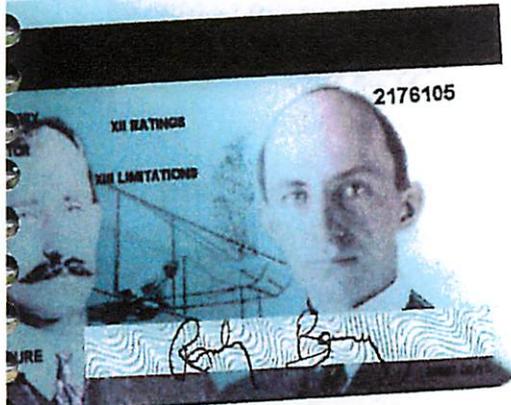
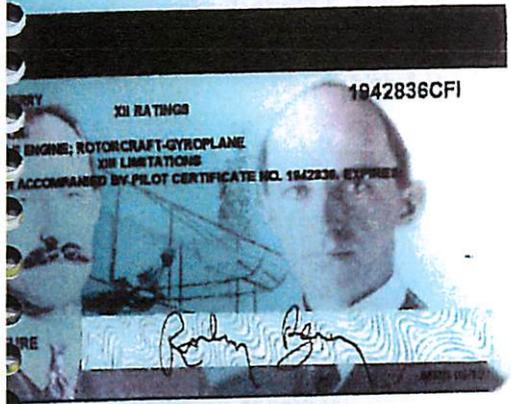
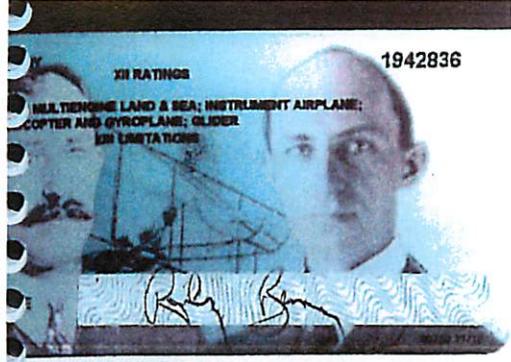
FLIGHT TIME: Total Flight Time 28,000, 22,000 hrs Ag Flight Time, 10,000+ hours in Turbine. Have flown all makes and models of Ag Aircraft in US

LICENSES HELD:

USA Commercial Pilot: Airplane - SEL/MEL/SES/MES Instruments / CFI
Rotorcraft - Helicopter / Gyroplane - CFI
Gliders / specialties- AG, Bush, Aerobatic, Tailwheel
US Airframe and Powerplant Mechanic with Inspection Authorization

Florida Certified General Contractor / 2007-2008 Past President of Treasure Coast Builders Association, Florida Certified Real Estate Salesman

Memberships / AOPA, EAA-Chapter 1240 Tech Counselor & Flight Adviser, National Association of Flight Instructors (45 years), National Agricultural Aviation Association, Florida Agricultural Aviation Association, NAAA Board Alternate, 2014-2015 for FL, Treasure Coast Builders Association, Past Pres, V Pres, Treas, Sec.



Florida Department of Agriculture and Consumer Services

Categories	
1 Crop	5B Organotin Paint
2 Crop	6 Right of Way
3 Animal	7A Wood Treatment
4 Applicator Ag	7B Chlorine Gas Infusion
5 Greenhouse Fum	7C Sewer Root Control
6 Commodity Fum	9 Regulatory Pest Control
7 Pest Control	10 Demonstration and Research
8 Lant and Turf	11 Aerial Application
9 Treatment	20 Regulatory Insp. and Samp
10 Pest Control	21 Natural Areas Weed Mgmt

For information, call (850) 617-7870

Florida Department of Agriculture and Consumer Services
 Pesticide Certification Office
 Commercial Applicator License
 License # CM18979

BERRY, RANDY WARREN Categories
 446 HENDRICKS FIELD WAY
 HANGAR C4
 SEBRING, FL 33870

Issued: April 9, 2014 Expires: March 31, 2018

Randy Warren Berry
 Signature of Licensee

Adam H. Putnam
 ADAM H. PUTNAM, COMMISSIONER

The above individual is licensed under the provisions of Chapter 487, F.S. to purchase and apply restricted use pesticides.

BEVERLY BERRY

446 Hendricks Field Way, Hangar C4, Sebring, FL ♦ (772) 285-5506
Email: bevsons@gmail.com

SUMMARY OF QUALIFICATIONS

Business Manager with the ability to cover the many facets of operating, expanding, and marketing a business.

Commercial Lender and Business Relationship Manager with skills to acquire and develop business contacts from first contact as prospect to client. Retention and enhancement of existing relationships through meticulous and systematic follow up. Developed wide network of centers of influence that were valuable referral sources. Exceeded expectations of new business clients to grow portfolio. Experienced in Commercial Lending, Business Deposit acquisition, and sales of Business Products.

PROFESSIONAL EXPERIENCE

- EAGLE VISTAS LLC, Sebring, FL** **2007-Present**
Managing Member
Established Business with husband Randy Berry.
- Developed and Manages Web Site
 - Responsible for Marketing, Project Development, Public Relations, and Relationship Management
 - Financial Management
- SUNTRUST BANK, Port St Lucie, FL** **2004 – 2009**
Business Relationship Manager / Assistant Vice President
Managed Portfolio of top business clients for multiple branch locations. Focused on client retention, deposit production, loan and fee production.
- Established Monthly Business Networking groups for three branches. This became a value added service for clients to network in the community, an opportunity for reaching prospects, and a business educational forum which I facilitated.
 - Generated new business from varied centers of influence.
- WACHOVIA BANK, Stuart, FL** **2003 – 2004**
Licensed Financial Specialist / Assistant Vice President
Financial services sales in investments, deposits, and loans.
- Developed Centers of Influence from community and client contacts.
- WACHOVIA BANK, Stuart and North Palm Beach Offices, FL** **2002 – 2003**
Branch Manager / Assistant Vice President
Managed sales and service goals, staff, and operations for office. Participated in Business Development opportunities for office.
- Successfully transitioned clients and employees through initial and final stages of merger with First Union. This included all procedures required to close a branch and transition a staff to new offices.
- SOUTHTRUST BANK, Tequesta, FL** **1999 – 2002**
Sales & Service Manager/Assistant Vice President
Responsible for sales, operations and staff management in branch.
- Acknowledged for Excellent Audits.
- WACHOVIA MORTGAGE COMPANY, Lake Park, FL** **1998 – 1999**

Mortgage Loan Consultant / Assistant Vice President

Representative for 7 branches.

- Qualified as Desk Top Underwriter with FNMA.

WACHOVIA BANK, Singer Island, FL

1995 – 1998

[Formerly known as 1st United Bank / 1st National Bank of Lake PA.]

Branch Manager / Asst. Vice President

Responsible for Business development and Customer calls for Branch. Managed staff and sales goals for office

STEPHEN L SHIRLEY, BROKER, Lake Worth, FL 1990 – 1994

Realtor Associate

Realtor Sales Associate, residential and commercial sales. Set up and managed family owned brokerage.

CENTURY 21-PALM GLADES REAL ESTATE, West Palm Beach, FL

1988 – 1990

Realtor Sales Associate

Learned about the real estate business in order to set up and manage company.

SUBURBAN BANK, Lake Worth, FL

1982 – 1986

Loan Officer

Loan Officer for Commercial, Mortgage, and Installment Loans. Also served as Financial Analyst for Business Loan Requests and monitoring purposes.

- Loan authority authorized by board of directors.

EDUCATION

American Bankers Association "Commercial Lending" Diploma

American Bankers Association "Fundamentals of Banking"

Palm Beach State College Lake Worth, FL

PROFESSIONAL DEVELOPMENT

Treasure Coast Builders Association, Fort Pierce, FL

St Lucie County Chapter Chair, Board Member 2008/2009, 2009/2010 member since 2006

Treasure Coast Food Bank, Fort Pierce, FL

Board Member 2007 to 2013

Development Committee Chair 2008 to 2013

Secretary, 2010/2011, 2011/2012

St Lucie County Chamber, Member 2006 to 2009

City of Port St Lucie Chamber, Member 2009

Latin Chamber of the Treasure Coast, Member, 2008 to 2009

Rotary Club, Stuart, FL

Board Member 2003 to 2004

Rotary Club, Singer Island, FL

Board Member, Vice President 1995 to 1999

Eagle Vista celebrates six graduates



Brent D. Voris (L)



Ky W. Dykes and Romke Sikkema (L-R)



Ruben Friesen (L)



Sam Stuhmer (L)



Michael F. Rowell (R)



Travis L. Mercer (L)

SEBRING, FL—We have had awesome students this year. Travis Mercer is working in South Carolina as a loader, from contacts he made at the SEAF convention, while he completes his commercial pilot license requirements. Ruben Friesen is working in Mexico. His family farms there and he will be flying a Pawnee. Brent Voris is working in IN for a commercial operator, and is

rebuilding a Pawnee to fly this season! He has been sending pictures of the progress. It is almost done! He previously worked for Airscan. Ky Dykes and Sam Stuhmer are working on finishing their commercial pilot license requirements. Sam has a job waiting when he is finished with his commercial. Michael Rowell hopes to buy his own ag plane soon and do his own farm.

BE THE BEST YOU CAN BE!
Don't cheat yourself with partial training!

Eagle Vistas

AG PILOT TRAINING

AIRCRAFT SALES

AG AVIATION CONSULTING

OFFERING: PRIVATE • COMMERCIAL • AG PILOT TRAINING
TAILWHEEL INSTRUCTION

Upset recovery, stick & rudder techniques, basic aerodynamics
Mosquito control instruction available



Featuring Dual Cockpit PA25-260 C/S Pawnee/Bantam GPS

NEW! Single Place PA25 Pawnee for actual
spraying & emergency dumping
& granular applications

There is more to being an Ag Pilot than
just flying the airplane!

Check us out to see how our programs
will better prepare you!



See our videos at eaglevistas.com (Ask our graduates about us)

Randy and Beverly Berry

Call: 772-285-5506

SEBRING, FL Where Racecar Drivers and Ag Pilots Train!

Legendary ag-plane returns



by Bill Lavender

A couple of months ago, I settled into the seat of the same type of ag-aircraft that started my first ag-flying season. Although the familiar appearance resonated with me, the aircraft that I found myself in some 40 years later was completely different. I remember well my very first takeoff in a Piper Pawnee PA-25 Hutcherson conversion with a 250 HP O-540 Lycoming engine and fixed pitch prop. I am not sure what the operator had done to make the engine have 15 more horsepower, but I know it

required 100-octane fuel instead of the 80-octane fuel other 235 HP Pawnees were using at the time.

The reason I remember that first takeoff so well is, based on my training in a C-150, I set the nose of the Pawnee on the horizon and darn near stalled the aircraft on departure (Or, thought I was going to. Pawnee "noses" are inherently positioned lower than a typical aircraft). I spent a long hot summer in that Pawnee and learned a lot of things not to do in



Beverly and Randy Berry have been involved in ag aviation for more than 40 years. Randy once was longtime ag-pilot for Southeastern Aerial Crop Service in Fort Pierce, Florida before opening Eagle Vistas, LLC based in Sebring, Florida, an ag-pilot training school, consultant service for ag-aviation and now exclusive U.S. dealer for LAVIASA's PA-25 p3 aircraft.

an ag-plane. It was a very forgiving aircraft and basically easy to fly, even for a pilot with less than 200 hours and no tailwheel time.

Fast forward to almost exactly, within a month, 40 years and I find myself evaluating the all new PA25 p3. This aircraft's design is based on the original C-model Pawnee, now with several performance enhancements, along with other improvements. No longer manufactured by Piper, an Argentine company, LAVIASA, now builds the PA-25 p3 in Mendoza, Argentina and has recently received

U.S. Special Airworthiness Certification. The aircraft is marketed by Randy and Beverly Berry of Eagle Vistas, LLC in Sebring, Florida. Their invitation for me to evaluate the PA-25 p3 was my reason for being in Sebring.

Randy and Beverly are familiar with ag-pilot training and entry level ag-pilots. They own and operate Eagle Vistas' ag-pilot training school and have graduated numerous students in the last several years. As a matter of fact, one of their students, Mike Rowell, graduated from their ag-course the day I flew the PA-25 p3.

Mike is an example of a pilot candidate to own a PA-25. He is a peanut farmer in the Panhandle of Florida and will use an ag-plane to treat his peanuts, usually every 10 days for about 8-10 applications during the growing season. The Berry's are convinced there is a need for a simple and easy aircraft to fly and maintain for low or no-time ag pilots. They witness this need every day. They are also firm believers there is a place for the large turbine operation for a more economical ag-plane to treat smaller fields.

Do you remember the true commercial, "This is not your father's truck", or some such thing? Well, this "ain't" your typical Pawnee. The PA-25 p3 is not the same as the Pawnee I flew in 1974; not by a long shot. At that time, 100 to 125 gallons in the Hutcherson Pawnee I flew was a heavy load when flying over the peanut fields of Georgia. Even though it has been decades since I had flown the Pawnee, I loaded the PA-25 p3 with 150 gallons and a 3/4 tank of fuel (about 45 gallons) and flew it with ease. On departure, I picked up the AWOS and was told the density altitude was 2,000 feet; not a real high day, but warm enough to have a negative effect on the performance of an ag-plane.

Everyone knows nothing takes the place of horsepower and much of the PA-25 p3's performance can be attributed to its IO-540-D4A5 engine with 260 HP and a quiet, three-bladed Hartzell HC-C3YR-1RF/F8468 constant speed propeller with spinner.



When you increase horsepower you would expect a better performing aircraft. The Lycoming 540 series engine is virtually bullet proof. The PA-25 is being operated in different parts of the world on av-gas, mogas, and ethanol. In 2000, an STC for using mogas and ethanol in Piper Pawnees was issued to Dr. Max Shauck, while director of the Baylor Institute for Aerospace at Baylor University in Waco, Texas.

I flew the p3 empty for a trial run. To be honest, I was surprised at the responsiveness of the controls. I can't say if it's the aircraft or just simply me. However, with the first load of 100 lbs, the tightness went away and the aircraft flew with the nimble ease that only can be had with a Pawnee. There was no staggering, no sagging, I really knew the aircraft was carrying 100 lbs. I was using 24" and 2,400 RPM burning 15.8 GPH and that was a lot of power.

My confidence level rose such that on my third flight I increased the load from 100 gallons to 150 gallons. For a turbine pilot, a 50-gallon increase in load is "pocket change". For the piston pilot, it is relative to a 50% increase in the load.

At 25" and 2,500 RPM and burning 16.5 gallons an hour, the airplane carried the 150 gallons comfortably and was certainly not in any kind of a struggle. This is really important for

the new ag-pilot. He will have a lot of things going on inside and outside of the cockpit. He doesn't need for his aircraft to be teetering on the edge of a stall while in a turn.

A p3 operator can expect 110-115 MPH ferry speeds and that much or more across the field. It will be a rare day at sea level when this aircraft cannot easily carry 150 gallons and full fuel with a set of rotary atomizers attached, such as Davidson's Hi-Tek Rotary Atomizers that were on the aircraft I flew. Often times, the pilot will be able to fill the 180-gallon hopper and 53-gallon fuel tank. There is plenty of fuel to stay out on a low-volume load, over three hours with a small reserve. Even more time can be had when the pilot reduces the power and subsequent fuel consumption as he works off the load.

LAVIASA has been building the PA-25 for at least 15 years, maybe longer. I visited them in Mendoza at least that long ago. With Argentina's fluctuating economies over the years, it has been difficult for LAVIASA to gain a foothold in the ag-aircraft marketplace. However, now the company has new owners and directors; Francisco Pocaterria, Miguel Jaramillo and Juan Carlos Venegas, who are taking the reins at LAVIASA and moving the company forward. The recent U.S. FAA Special Airworthiness

The Hoerner-style fiberglass wingtips improve the wings' performance and the aircraft's spray pattern. Note the incased strobe light.



Certification is proof of that forward movement.

LAVIASA has taken a time-proven ag-plane and improved on it. Today's PA-25 p3 has dual firewalls, one before and one aft of the fuel tank. It has MVP-50 Electronics International engine instrumentation with a 28-volt electrical system as standard equipment. The MVP-50 is marvelous with its fuel flow, CHT and EGT indicators. It has countless features. One day soon, every ag-plane will have this unit. Already, all new ag-aircraft are being built with it. The spray system's pump and valves are U.S.-made by Transland with a Lane Electric Fan Brake unit.

The entire fuselage is 4130 chromoly steel with metal forward fuselage panels. The wingtip wooden bow is no longer, replaced with better



Existing gear attach points used to accept the one-piece, laminar (spring) gear leg on PA-25 p3.



The panel of the PA-25 p3 is clean with plenty of space to mount a large GPS moving map screen. Both TracMap and Satloc GPS units are used in Eagle Vistas, LLC ag-pilot training.



The Electronics International MVP-50's display at start up of the unit.

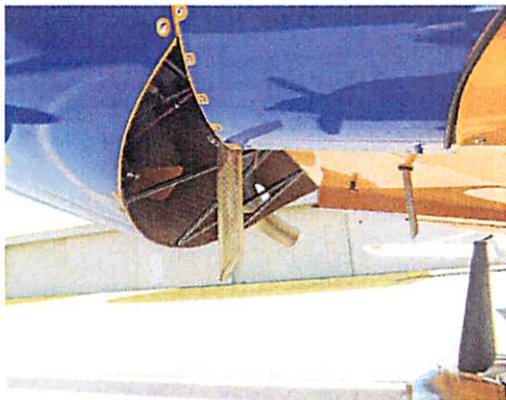


Romke Sikkema (L) is an ag instructor at Eagle Vistas' ag-school, along with Randy Berry. He has been a local general aviation instructor for 20 years and has ag experience. Romke graduated Mike Rowell (R) from Eagle Vistas, LLC's ag-aviation school during AgAir Update's evaluation flight.



Francisco Pocatterra, Director of LAVIASA, and the author hold an enlarged facsimile of the recent FAA Special Airworthiness Certificate issued March 12, 2014 for the PA-25 p3.

performing Hoerner-style fiberglass wingtips. The cooling lip on the lower cowling has been removed with improved baffling for the IO-540. The MVP-50 readouts proves this works and in doing so improves airflow around the aircraft's fuselage.



Removing the "cooling lip" from the lower cowling cleans up the airflow around the fuselage of the aircraft with no reduction in engine cooling.

The wings, control surfaces and empennage are covered in synthetic fabric that offers ease of repair and is lightweight, with aluminum spars fore and aft and aluminum ribs. The wings are strut-braced for strength. The one-piece, aluminum laminar (spring) main gear is attached at the fuselage mount brackets; no more bungee cords and more streamlined.

Not only has the hopper been increased to 180-gallon capacity, it was done in an aesthetic manner and with a larger hopper lid, too. The PA-25 p3 has a sporty paint scheme that is sure to catch the eye. In the past, the PA-25-260 could only use a two-blade constant speed propeller and no spinner was approved. Not so with the p3 and its shiny chrome spinner that not only looks good, but improves engine cooling.

I really enjoyed flying the PA-25 p3. It was easy and comfortable flying. Often when I evaluate a new aircraft,

it is very sophisticated, complex and challenging

the first few flights. I have to really stay on my "toes". With the PA-25 p3, I got no surprises. Without a doubt, the entry level ag-pilot will find this aircraft a safe aircraft to learn how to fly ag. The turbine operator will see many benefits to using the aircraft on those fields that are not profitable for the turbine powered plane. The price tag is around \$290,000USD; so is just about any new FAA certified Part 23 aircraft.

The LAVIASA-built PA-25 p3 is already certified and being sold in many Latin American countries. Latin American readers should contact Mr. Francisco Pocatterra and/or Mr. Miguel Jaramillo for more information:
fpocatterra@laviasa.com,
miguel.jaramillo@laviasa.com.
www.laviasa.com

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FARMER OWNED AG AIRCRAFT WHAT ARE THE BENEFITS?



MR. FARMER: WHY DO YOU
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and other Farm Implements

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PA-25

**THE LEGEND
IS BACK**

Laviaga
aerolindustria



Light Aviation Division - Atlanta Branch
 100 Colony Square, Suite 1000
 Atlanta, GA 30361-6227
 Phone: (404) 249-1800
 Fax: (855) 669-6712

Agent: Doug Davidson
 Company: DOUG DAVIDSON
 Fax #:

From: Jeff Rhodes
 Date: January 8, 2015
 Insured: Eagle Vistas LLC

446 Hendricks Field Way, Hangar C4 Sebring, FL

Policy Period: January 27, 2015 to January 27, 2016

**Thank you for your policy order of these coverages which are
 accepted per the terms and conditions of our quote of, 12/16/14**

Coverages Bound:

General Aggregate Limit:		
Premises BI/PD CSL	\$1000000 each occurrence	\$900

Additional Insured	Sebring Airport Authority	Included
--------------------	---------------------------	----------

This binder contains a broad outline of coverage and does not include all the terms, conditions and exclusions of the policy (or policies) that may be issued to you. The policy (or policies) contain the full and complete agreement with regard to coverage. Please review the policy (or policies) thoroughly with your broker upon receipt and notify us promptly in writing if you have any questions. In the event of any inconsistency between the binder and the policy, the policy language shall control unless the parties agree to an amendment.

A signed application must be on file by: N/A

TRIA Coverage has been: Declined per your written instructions.

Total Annual Premium: \$900
 0

Policy # : AP-028126249-02
 Producer Commission: 15.%
 Issuing Company: National Union Fire Insurance Company of Pittsburgh, PA

Signature of Authorized Representative: 

Comments:

Jim Hay



1226 Cardinal Rd
Wauchula, FL 33873
Phone: 863-445-0442
E-Mail: james.hay4@icloud.com

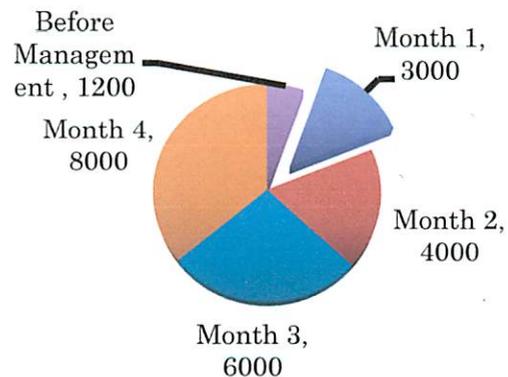


My Proposal is for Airport Management. It is Vital that small airports maintain their own fuel farm and have 1 point of contact. That contact is the Airport Manager. What brings traffic to small City Airports? What does Arcadia have that can attract traffic? FUEL is what brings traffic into Small Airports. If a small airport contracts the Fuel out they can and will loose the traffic they need. Properly Maintained and Priced Fuel brings traffic in, Traffic brings Operations and Operations help funding. I believe the one large Maintenance Hangar should be contracted out to an Aviation related business, Avionics, A&P, Paint Shop etc.



What Fuel Sales Can Be

If the Airport is managed properly and the City maintains the Fuel, here is what could happen. Fuel Sales can increase Significantly.



What are the benefits of hiring an Airport Manager?

1-Airport Manager is the Main point of contact for the Airport.

It is important because no one likes having to make multiple calls to get a question answered. After they are forwarded to one or more people they get irritated. Having that ONE person to answer questions is Vital.

2-FAA-FDOT-Engineers etc

From past experience these Organizations also depend on someone that knows the airport. Someone there to answer the phone 24/7. The Airport Manger would be responsible for communicating directly with the FAA, FDOT, Engineers, Airport Board Members and also City Council (Following all Sunshine Laws of course).

3-FDOT Inspections

Communication with FDOT is very important, especially when it comes to the FDOT Airport Inspection. Having an Airport Manager that knows the Airport, Knows the Rules, Regulations, Policies and Procedures will help keep the Deficiencies to a minimum or none at all. When FDOT comes to inspect, they know what to look forward too when I'm in charge. There is no guessing, no surprises. They like that.

4-Airport Safety & Security

An experienced Airport Manager knows what to look for. Not only suspicious persons, but also safety issues on the field and in the air. As an Airport Manager I monitor the Unicom 24/7. You never know when something is going to happen. The Manager also communicates directly with FBI, TSA, NTSB, Secret Service and Homeland Security.

5-Accident & Incident Response

The Airport manager is also there to respond to all aircraft accidents and incidents. The manager must know the Policy and Procedure to follow. The Airport Manager can handle it all. From Emergency Response, to calling the FAA and NTSB. In the past I have had about 8 Accidents (All Pilot Error). The average time to clear the scene is about 30 minutes (No fatality). For non-experienced personnel it could take hours if not days. You have to remember if the accident in on the runway, the airport is Closed. So the faster you can get the scene cleared the better.

6-Fuel Farm & Terminal Building

With the City (Airport Manager) Maintaining the Fuel Farm, the Terminal Building will be available to Pilots 24/7. This will provide a "Safe

Haven" for pilots who encounter bad weather or just need to take a break. Having the Terminal Building open 24/7 is Important. There should be a Computer available to pilots so they can File Flight Plans, Check Weather etc. Fuel availability is another BIG plus. There must be a Credit Card machine at the pump. Once the Fuel is priced right and the Terminal Building open 24/7, the Pilots will come. They will tell their friends. The Business will grow. Having an Airport Manager available 24/7 to respond to any needs and just be there to answer the Phone will bring Pilots in. And the best part is the City gets ALL the profit from fuel sales. This could be from \$1500 to \$3000/Month or even more (Annually \$18,000 to \$30,000)

When I first started at the Wauchula Airport, fuel sales were about 1500 gallons/month. Within the first few months I increased sales to 10,000 gallons/month. My cell phone rang 24/7 with questions, concerns and even people at the pump at 2AM that couldn't figure out how to operate the credit card machine. Having this One person, the Airport Manager, will make a BIG difference at Arcadia. I have a few pilots that I know of that have already called to Reserve Hangars at Arcadia because they heard I was trying to get on here. I also have a Group of Gyrocopter pilots that are very interested in renting the 5000sq ft commercial hanger.

The Airport Manager is not limited to just that position. I have many years experience within City Government also. This position could be split amongst different departments. I am open to anything that is there. Please see my attached resume. I am seeking pay in the range of \$40,000-\$50,000. But again this is negotiable and can be split amongst different departments if something can be worked out.

Remember, if you build it, they Will Come. It will not run itself and it will not grow on it's own. I have done it before and would Love the opportunity to build Arcadia to be the Best Little Airport in the State of Florida.

Sincerely,



Jim Hay

Jim Hay

863-445-0442

1226 Cardinal Rd
Wauchula, FL 33873

Objectives

Airport Management

Education

1988 | Sylvania Northview High - Diploma

Employment

- **1993-1997** Wauchula Ford - Warranty Specialist / Office Mgr. / Financials
- **1997-2000** Bill Jarrett Automotive Group - Warranty Specialist/Office Mgr.
Certification:
 - Warranty Claims Preparation - FORD
 - Warranty & Policy Administration - FORD
 - Advanced Warranty Administration - FORD
 - Body Shop Warranty Claims Preparation - FORD
 - Warranty Claims Preparation and Submission - FORD
 - Service Inquiries and Requests - FORD
 - General Office Management - FORD
 - Financial Statement Analysis - FORD
 - Financial Statement Preparation - FORD
 - Inventory Management - FORD
 - General Accounting - FORD
- **2000-2001** Dee's Camo Blinds & Hunting Supplies - Owner/Operator
- **2002-2014** City of Wauchula - Assistant Dir. of Public Works / IT Administrator / GIS Coordinator / Cemetery Coordinator / Airport Manager / City Liaison EOC



Skills

- Airport Management (8 Years)
- GPS/GIS(7 Years)
- IT(Information Technologies)(15 Years)
- Cemetery Management and mapping(7 Years)
- Gov Accounting/Inventory Control/Purchasing (13 Years)

Achievements/Special Recognition

- 2007 - Special Recognition-Airport
- 2007 - Letter of Commendation - Airport
- 2008 - Letter of Appreciation - Airport
- 2008 - Nomination for Honorary Mark Winkelmann Blue Light Award - Airport
- 2010 - Certificate of Achievement - City Manager
- 2010 - Letter of Reference & Recommendation
- 2012 - Certificate of Attendance - Public Rick Management of Fla - Supervisory Training
- 2013 - Certificate of Training - United Safety Council/FDOT - Intermediate Maint of Traffic
- 2014 - Heartsaver CRP & AED - American Heart Association

Certification (Geographic Information System)

- ESRI-Customizing ArcGIS Desktop
- ESRI-Working with Geodatabase Subtypes & Domains
- ESRI-Learning ArcGIS Desktop
- ESRI-Basics of the Geodatabase Data Model
- ESRI-The 15-Minute Map: Creating a Basic Map in ArcMAP
- ESRI-Creating and Editing Labels and Annotations
- ESRI-Customizing ArcMAP: Ways to extend the Interface
- ESRI-Using ArcCatalog: Tips & Tricks
- ESRI-Creating and Maintaining Metadata Using ArcGIS Desktop



WAUCHULA POLICE DEPARTMENT

WILLIAM C. BEATTIE, CHIEF OF POLICE

128 South 7th Avenue Wauchula , FL 33873
PHONE : (863) 773-3265 FAX : (863) 773-9730
administration@cityofwauchula.com

James Hay
Assistant Airport Manager
Wauchula Municipal Airport

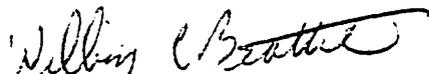
RE: Letter of Appriciation

Dear Jim:

I would like to take the opportunity and recognized all the effort that you have put into the Wauchula Municipal Airport. You have done an outstanding job in the short time you have been on board. For this reason I have Nominated you for the Honorary Mark Winkelman Blue Light Award. Attached you will find a copy of the nomination letter.

Thank you for all your hard work and diligence. I look forward to continuing to work with you.

Sincerely



William C. Beattie, Airport Manager
Wouchula Minicipal Airport

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WAUCHULA POLICE DEPARTMENT

WILLIAM C. BEATTIE, CHIEF OF POLICE

128 South 7th Avenue Wauchula, FL 33873
PHONE : (863) 773-3265 FAX : (863) 773-9730
administration@cityofwauchula.com

Thomas R. Jewsbury
St. Petersburg-Clearwater International Airport
14700 Terminal Blvd., Suite 221
Clearwater, Florida 33762

RE: Nomination for Honorary Mark Winkelmann Blue Light Award

Dear Mr. Jewsbury:

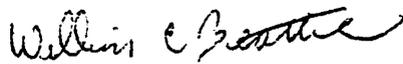
I would like to nominate Mr. James Hay, Assistant Airport Manager of the Wauchula Municipal Airport for the Honorary Mark Winkelmann Blue Light Award.

Mr. Hays Extensive knowledge of customer services coupled with creative ideas for sales approach has taken the airport to soaring new levels. Mr. Hays has been with the airport for only one year, during this time his self-motivating attitude and high energy has been geared towards improving the Wauchula Municipal Airport. Mr. Hay came on board with minimal experience; he has quickly developed the skills that are needed in the day-to-day operation of an airport.

Mr. Hay has inaugurated modern technology with down home customer care. In addition he has provided the public with affordable fuel rates while maintaining a steady profit. His customer service skills can be attributed to the continued growth and success of the airport. Furthermore, Mr. Hay has established a two-time blue ribbon award winning web-site. Some of Mr. Hays other accomplishments have been the establishment of a pilots lounge offering amenities such as internet access, television, phone access, full kitchen, restrooms, snacks, car rental, and classroom facilities.

Mr. Hay is also responsible for the complete maintenance of the airport lighting system, guidance system, air traffic, airport security with a modern camera system, and grounds keeper. Some would say that these accomplishments are not out of the ordinary, but what makes Mr. Hay shine above the rest is that he does this without any monetarily compensated. Mr. Hay's only compensation is lodging and the opportunity to express his love for aviation. For these reasons I believe that Mr. Hay is deserving of this years Honorary Mark Winkelmann Blue Light Award.

Respectfully Submitted,


William C. Beattie, Airport Manager
Wauchula Municipal Airport

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CERTIFICATE
OF
ACHIEVEMENT

This certifies that

James Hay

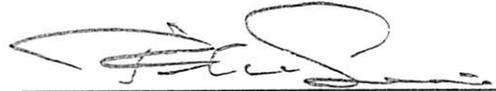
is awarded this

Certificate of Achievement for

In grateful appreciation for your support and dedication on behalf of the City of Wauchula and its residents. It is specifically due to your contributions and commitment to the ideals of justice and your spirit of "esprit de corps" with the office of the City Manager that you are hereby awarded the Meritorious Service Medal.

Given at City of Wauchula, July, 2010





Richard D. Giroux
City Manager
City of Wauchula, Florida

Richard D. Giroux
City Manager
126 South 7th Avenue
Wauchula, FL 33873



Phone: 863-773-3131
863-773-3535
Fax: 863-773-0773
citymgr@cityofwauchula.com

August 14, 2010

To Whom It May Concern,

RE: Letter of Reference and Recommendation of Jim Hay

Dear Sir/Madame,

I am submitting this letter of reference and recommendation in support of Mr. Jim Hay in his application for a position with your agency.

As City Manager of the City of Wauchula for many years, I am acutely familiar and aware of the high personal standards and ethical qualities that are required to be in the public sector. I have known Mr. Hay for over five years and I feel very strongly that he exhibits all the necessary qualities and drive that promotes excellence in public service.

During my association with Mr. Hay he has proven himself to be a hardworking, dedicated and self-motivated individual with a keen sense of enthusiasm and interest in airport management, information technologies and inventory controls. He is honest, forthright and has a strong sense of personal honor, which, as you know, are all preferred, necessary and important traits for a person assuming any administrative position.

During his tenure with the City of Wauchula Mr. Hay exceeded all expectations in not only his job performance, but in his work product providing very efficient and effective aviation manager services and information technologies systems that will serve the City for many years to come. The City is grateful for his efforts.

I sincerely appreciate your kind consideration of Mr. Jim Hay and his pursuit in a position with your agency. Given his proven track record of outstanding technical abilities, I am sure that he will prove himself a valuable member of your technology team and as he was for ours.

Sincerely,

Richard D. Giroux
City Manager
City of Wauchula

Richard D. Giroux
City Manager
126 South 7th Avenue
Wauchula, FL 33873



Phone: 863-773-3131
863-773-3535
Fax: 863-773-6376
citymgr@cityofwauchula.com

February 27, 2007

*Mr. Jim Hay
City Purchasing Agent
Department of Public Works
City of Wauchula*

RE: Letter of Commendation

Dear Mr. Hay,

It is with pride and appreciation that we take this opportunity to commend you for your diligence and hard work during the restoration and renovation process of Wauchula Municipal Airport buildings and grounds.

It is recognized that meeting the City's objectives for this project was a difficult task to accomplish and you have done so with distinction. It is specifically due to your dedication, determination, and attention to detail that has made significant contributions to the functional and aesthetic improvements to this facility.

Therefore, please accept our sincere appreciation for your outstanding work and a job well done!

Respectfully,

*Richard D. Giroux
City Manager*

*William C. Beattie
Airport Manager*



CERTIFICATE
OF
SPECIAL RECOGNITION

This certifies that

**Assistant Airport Manager
James Hay**

is awarded this

Certificate of Special Recognition for

Exceptional Service

Given at Wauchula Police Department, September 7th, 2007



Richard D. Giroux, City Manager

William C. Beattig, Chief of Police

United Safety Council

This is to certify that

Jim Hay

has successfully completed 16 hours of training in

Intermediate Maintenance of Traffic

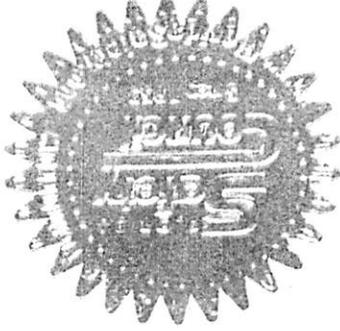
Recognized by the Florida Department of Transportation
Presented by the United Safety Council – Provider #015

Date: September 25, 2013

Bhushan Sukhram

Bhushan Sukhram

Instructor



Glenn Victor

Glenn Victor

Occupational Safety Director

Expires: September 25, 2017

Public Risk Management of Florida
Certificate of Attendance

This is to certify that

Jim Hay
City of Wauchula

Attended

Supervisory Training
December 7, 2012



Bonnie Mims, CP, PPP
Assistant Executive Director

HEARTSAVER CPR AED

HEARTSAVER CPR AED

Heartsaver®
CPR AED



Training Center Name FLORIDA HOSP. HEARTLAND TC ID # FL05260

TC Info SEBRING, FL 33871 (863) 402.3156

Course Location FLORIDA HOSPITAL HEARTLAND

Instructor Name JOHN EASON Inst. ID # 05060100645

Holder's Signature

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→
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HERE
→

JIM HAY

This card certifies that the above individual has successfully completed the objectives and skills evaluations in accordance with the curriculum of the AHA Heartsaver CPR AED Program. Optional completed modules are those **NOT** marked out.

Child CPR AED

Infant CPR

Written exam

05/20/2014
Issue Date

05/2016
Recommended Renewal Date

Strike through the modules **NOT** completed.

This card contains unique security features to protect against forgery.

To Whom It May Concern:

I am writing this letter in response to an ad on Trade a Plane.com for Fixed Base Operator located at the airport. I have enclosed my resume and reference letters with this proposal for your review. I currently hold FAA Airframe and Powerplant certification with FAA Inspection Authorization and a Private Pilot License with more than fifteen years of general aviation and airport related experience and currently own a Cessna 172. I currently own and operate a small aircraft maintenance shop business located at the Harrisonville, MO airport which has been in operation for the last three years, and as a vendor for the City of Harrisonville repairing and maintaining various airport maintenance equipment.

Since I have been exposed to General and Corporate Aviation for the last fifteen years, I have gained a very good knowledge of general airport operations, including FAA Airport Improvement Program Grants, airport compliance, airport planning, fueling system operations and maintenance, airfield lighting and airport pavement.

I would be willing to offer and discuss any of the following services at the airport:

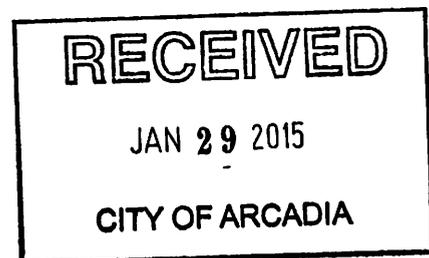
- Daily airport operations management Monday thru Friday and after hours as needed.
- Aircraft maintenance services.
- Assist with fueling of aircraft during and after normal business hours as needed.
- Routine general maintenance of runway, taxiway, beacon, PAPI,s etc..
- Supervision of rental hangars.
- Routine janitorial services for the airport terminal.
- Unicom radio monitoring during hours of operation.
- Assist and provide support for any airport promotional activities such as flyins etc.
- Refreshments for pilots and passengers.
- Provide support and ideas for future airport marketing, development and planning.

I believe my experience, passion for aviation and professionalism will add value to your airport and surrounding areas. Thank you for your consideration and I look forward to speaking with you soon.

Sincerely,



Mike Newman
Precision Aircraft Services LLC
660-422-2090



Mike W. Newman
27503 St Route 7
Harrisonville, MO 64701
660-422-2090
flyer921@gmail.com

Objective

To secure a permanent position that will utilize my education and skills and provide the opportunity for professional development in airport management and FBO operations.

Qualifications Highlights

- Airport FBO Management background and detail oriented
- Licensed FAA Airframe and Powerplant mechanic
- Licensed FAA Inspection Authorization
- Licensed FAA Private Pilot
- High School Graduate
- Knowledge and experience with FAA airport grant compliance.
- Experience with airport lighting systems, fuel systems, markings and navigation aids.
- Experience with airport hazardous materials identification and emergency response.
- Aircraft line service, fueling and aircraft parking experience.
- Flight line access and security knowledge.
- Customer service and retail computer experience.
- Demonstrated aptitude for developing new skills
- Ability to quickly and easily learn
- Resourceful in completing projects ability to multitask effectively
- Proven record of reliability and responsibility
- Experience with Total FBO, aircraft scheduling and maintenance management software.
- Motivated hard working and productive

Work Experience

Precision Aircraft Services LLC- Harrisonville, MO

March 2011 to current

Shop Manager/Owner. Repairing of various single and multi engine aircraft and aircraft inspections. Aircraft radio installations, GPS system installations and software upgrades. Vendor for City repairing and maintenance of airport mowers and other various airport equipment.

Air Associates of Kansas – Olathe, KS

June 2010 to March 2011

Contract Aircraft Mechanic. Cessna Service center, Serviced and inspected a variety of small Aircraft, G1000 system software updates, Aircraft modifications, annuals, 100 hr inspections, and assisted with camera installations on Cessna 206 aircraft.

University of Central Missouri - Warrensburg, MO

March 2007 to May 2010

Aircraft mechanic and lead inspector for FAR part 145 aircraft repair station. Serviced and maintained all flight school single and multi engine aircraft. Supervised shop employees and students, trained aircraft mechanic students in a active aircraft maintenance environment.

Mikes Aviation – Medford, OK

Nov 2002 to Feb 2007

FBO manager/owner and airport maintenance. Provided aircraft Maintenance services, inspections, and customer service. Airport mowing, issued airport notams, runway light maintenance. Provided aircraft fueling of transient aircraft, parking of aircraft, line service, arranged hotel reservations for pilots and crews and provided courtesy transportation.

Airport Service Co Inc – Blackwell, OK

Nov 1998 to Nov 2002

Aircraft mechanic and airport maintenance. Serviced and maintained a Variety of aircraft. Assisted with all phases of airport maintenance and operations as needed, including fueling of transient aircraft, runway light maintenance, parking aircraft, VASI approach light systems repairs, fuel system repairs, airport weed control, and hangar repair projects.

DynAir Services - Wichita, KS

June 1997 to Nov 1998.

Air freight ramp agent. Loading and unloading of UPS freight on UPS aircraft and assisting aircraft mechanic with repairs when needed. Supervised crew of 5.

Cessna Employees Flying Club - Wichita, KS

Jan 1997 to June 1997

Line Service and aircraft washing on C172, and C210 aircraft, Fueling of aircraft and assisting in the shop as needed with Inspections and repairs on aircraft.

Yingling Aircraft- Wichita, KS

Aug 1996 to Oct 1996

Line service and washing and cleaning of aircraft.

Pedus Aviation Services- Wichita, KS

Aug 1995 to Aug 1996

Ramp Agent, baggage handling and fueling of TWA aircraft. Loading and Unloading of passenger baggage and fueling of DC9 aircraft.

Professional Affiliations & Memberships

Experimental Aircraft Association member
Aircraft Owners and Pilots Association member
Missouri Airport Managers Association member
Professional Aviation Maintenance Association member
Cessna Pilots Association member

Technical and Specialized Skills

Total flying time:	1100+ hours
Airframe and Powerplant mechanic:	13 years
Authorized Aircraft Inspector:	9 years
Private Pilot:	19 years.

Volunteer and other experience

05/92 – 03/93 Volunteered for the Kansas Aviation Museum in Wichita Kansas. Experience in dismantling, loading and transporting of light aircraft for over the road transport.

October 23, 2006

To Whom It May Concern:

I have known Mike Newman for the past five years. I first met Mike while he working at Airport Service Company, Inc. in Blackwell, Oklahoma. In 2002, Mike was hired as the FBO / Airport Manager at the Medford Municipal Airport in Medford, Oklahoma. I was serving as the Chairman of the Airport Advisory Board when we offered Mike the position. I enjoyed working with Mike until I left Medford in November of 2004. Mike demonstrated growth in his new role as a business owner and Airport Manager during my tenure on the board. He assisted with numerous activities with the city to improve the airport which included implementing an FAA improvement grant. Mike was easy to work with and completed his assigned tasks in a timely manner. Additionally, Mike completed his Inspector of Aircraft rating from the FAA during this time period.

I feel that Mike has a passion for his work and openly accepts challenges to grow. I recommend that he be considered for future opportunities in the aviation maintenance and airport management that arise. Please feel free to call me if I can be of further assistance.

Respectfully,



Bill Holland, ARNP
42911 Crimson Lane
Shawnee, OK 74804
(405) 878-0101



1100 Rosedale • Ponca City, OK 74604 • (580) 767-1236

24 September 2006

Letter of Recommendation:

Ref: Mike Newman

To Whom it May Concern

I have known and conducted business with Mike Newman for approximately four years. During that time I have found Mike to always be very courteous, timely in his work and performed quality work. He has kept me informed, and in the know of all issues minor or major. Mike has performed the annual inspections on my airplane and kept it in an airworthy condition. Last year he identified a major engine concern, metal in the oil screen, and had the engine completely overhauled and put a zero time engine on my plane that works great. He has also performed quality airframe work.

Mike is conscientious, dedicated, caring and pleasant to work with. Based on the nature of our business experience, I would expect Mike to always be trustworthy, knowledgeable, and stay until the job was completed. I can not think of any reasons why Mike Newman would not be a good employee. I would recommend Mike to be a real asset to any aircraft maintenance operation as an employee or operating his own shop.

Homer Nicholson
President Nicholson Auction Co.
580.767.1236

AIR-CADIA AIRPORT AGREEMENT

COPY

AGREEMENT

THIS AGREEMENT, made this 1st day of APRIL, 1985, by and between the CITY OF ARCADIA, hereinafter referred to as "CITY," and AIR-CADIA, INC., a Florida corporation (a wholly owned subsidiary of AIR TREK, INC., a Florida corporation), hereinafter referred to as "AIR-CADIA."

WHEREAS, CITY presently operates an airport known as the Arcadia Municipal Airport, hereinafter referred to as "AIRPORT," for the benefit and convenience of the general public; and,

WHEREAS, CITY has certain AIRPORT properties that it desires to lease to AIR-CADIA under its Airport Master Plan to conduct Fixed Base Operations; and,

WHEREAS, AIR-CADIA desires to lease these airport properties from CITY to conduct Fixed Base Operations.

NOW, THEREFORE, in consideration of the mutual covenants and promises hereafter stated it is agreed as follows:

ARTICLE I

TERM

The term of this Lease shall be for a period of TEN (10) years commencing on the 1st day of APRIL, 1985. AIR-CADIA shall have an option to renew this lease for TWO (2) additional TEN (10) year periods. AIR-CADIA's election to exercise the options to renew shall be automatic upon the termination of the previous lease period unless AIR-CADIA gives written notice to CITY within THIRTY (30) days prior to the end of the expiring Lease period that the option shall not be exercised. The terms and provisions of this Lease may not be modified by CITY as a condition of the renewal unless any modification is specifically agreed to in writing by AIR-CADIA.

ARTICLE II

LEASED PREMISES

AIR-CADIA shall have the exclusive use of the following premises for the purposes of performance of any aircraft related activity associated with a fixed base operation, to-wit:

- A. 1. A 5,000 square foot steel building located at the Northwest end of runway 13/31.
 2. A 3,000 square foot concrete apron adjacent to the building described in Subparagraph A of this Article.
 3. The 2,000 gallon and a 3,000 gallon bulk fuel storage tanks for aviation gasoline with pump for direct to aircraft fueling or transfer to a mobile fuel truck for ramp fueling.
- B. The exclusive use of a 10 acre tract of land located on the Northwesterly side of runway 5/23 taxiway as diagrammed on Exhibit A which is attached hereto and incorporated herein by reference and is more specifically described as follows:

Begin at the point where the BRL of Taxiway 5/23 and Taxiway 13/31 intersect and thence run 1,000 feet in a Northeasterly direction along the BRL of Taxiway 5/23 to a point; thence run in a Northwesterly direction at a

The Consumer Price Index, sub-group "all items" from Table A1, entitled Consumer Price Index U.S. City Average. The index for said sub-group being published as of the month prior to the month in which the term of this lease commences, shall be considered as the "Base." In similar fashion, the index for said sub-group shall be ascertained as of the month preceding the commencement of the third year of this lease. The monthly rental installment payable during the next three years shall be determined by relating the index for the month preceding the commencement of the third year for the "Base" in a manner herein below specified. The monthly rental installment during the next three years shall be adjusted in the percentage increase or decrease, if any, in the index of said sub-group for the month immediately preceding the commencement of the third year over the "Base"

at its expense, shall be solely responsible to supply AIR-CADIA with operational equipment and fuel necessary to perform the grass mowing operation and to provide AIR-CADIA with replacement light bulbs for the runway and taxiway lighting. The failure of CITY to provide the equipment, fuel or supplies to perform these functions shall abrogate AIR-CADIA's obligation to perform the maintenance but shall not obligate AIR-CADIA to make the aforesaid cash rental payment or any portion thereof. It is specifically agreed that upon signing this Agreement that AIR-CADIA has elected to provide the maintenance and management personnel necessary to perform the above duties in lieu of the cash rental payment, and that no cash rental payment under this Paragraph A shall become due in the future unless AIR-CADIA provides CITY with written notice that it elects to pay the aforesaid monthly cash rental instead of supplying the aforesaid management and maintenance personnel. The monthly rental installment as set forth in this subparagraph shall be adjusted as of the first month of the year beginning three (3) years from the date hereof and at the end of every THREE (3) year period thereafter during the term of this lease. The adjustment, if any, shall be calculated upon the basis of the following publication of the United States Department of Labor, Bureau of Labor Statistics:

1. An airport manager to manage the day-to-day airport operations; and
2. Mowing of the grass runway, taxiways and airfield parking areas on an as needed basis; and
3. Airport lighting, to include only the periodic inspection of runway and taxiway lighting and changing any burned out light bulbs.

A. In consideration for the exclusive use of the premises described in Article II, Paragraph A above, AIR-CADIA agrees to pay CITY rent in the amount of FOUR HUNDRED DOLLARS (\$400.00) per month. Said payment to be made on the first day of each calendar month during the term of this lease. However, payment of this rental sum shall be waived by CITY in the event that AIR-CADIA elects, at its sole option, to provide the personnel to perform the following airport management and maintenance services, to-wit:

RENTS

ARTICLE III

90° angle for a distance of 450 feet to a point, thence run in a southwesterly direction at a 90° angle for a distance of approximately 1,000 feet to a point intersecting with the N.R.L. of Taxiway 13/31; thence run southwesterly along the N.R.L. of Taxiway 13/31 to the point of beginning.

provided. However, in no event shall the percentage increase or decrease in the rental payment exceed a ratio of 0.15 for each adjustment period. When the monthly rental installment for the three year period shall have been thus determined, the CITY shall give AIR-CADIA written notice of the amount of monthly rent applicable for the next three years, and the method by which such rent was calculated. Rental adjustment for the next three year period and all subsequent three year periods shall be calculated in the same manner. If at the rental adjustment dates, there shall not exist a consumer price index, in the same format as herein set forth, the parties shall substitute in the official index published by the Bureau of Labor Statistics, or successor or similar governmental agency, as may then be in existence, and shall be most nearly equivalent thereto.

B. In consideration for the exclusive right to use the premises described in Article II, Paragraph B, AIR-CADIA agrees to compensate CITY as follows, to-wit:

1. AIR-CADIA shall, within ONE (1) year of entering this Agreement, locate a temporary terminal building on the existing aircraft parking apron. This structure shall remain the exclusive, personal property of AIR-CADIA and shall not be considered a permanent improvement or fixture for any reason whatsoever under the terms of this Agreement. AIR-CADIA shall have the right to remove this structure at any time it so elects, including, but not limited to, upon the termination of this Lease for any reason whatsoever or upon completion of a permanent terminal facility. However, it is agreed that this temporary structure shall remain in place until such time as the permanent structure in Article III(B)(2)(c) is completed or the termination of this Lease which ever occurs first.

2. AIR-CADIA shall make the following capital improvements of the premises leased under Article II, Paragraph B, to-wit:

a. Within TWO (2) years of the date of this Agreement, begin installation of fuel tanks and related facilities for 100LL avgas and install Jet A fueling facilities as demand, in the opinion of AIR-CADIA, warrants.

b. Within FOUR (4) years of the date of this Agreement, begin construction of:

(i) a 5,000 square foot (minimum) steel aircraft maintenance facility;

(ii) paving a 15,000 square foot aircraft parking area; and

(iii) paving of a 5,000 square foot auto parking area.

c. Within FIVE (5) years of the date of this Agreement, begin construction of a permanent 1,000 square foot (minimum) terminal facility.

d. CITY hereby specifically agrees that it shall, at its own expense, provide all the necessary fill dirt and utilities necessary for the construction of all capital improvements constructed by AIR-CADIA.

e. It is specifically acknowledged and agreed that AIR-CADIA shall retain the right of exclusive use of these capital improvements to the exclusion of all other persons or entities during the pendency of this Lease, including any option period, and further that AIR-CADIA may, at its sole option, construct any other type capital improvement, including but not limited to aircraft hangers, on the

the leased premises which it deems necessary for or conducive to its business purpose as a fixed base operator and is in compliance with the airport's Master Development Plan. However, it is mutually acknowledged and agreed that upon the conclusion of the term of this Lease, including any option periods which may be exercised by AIR-CADIA, all capital improvements made to the leased premises shall become the property of CITY, unless otherwise agreed in writing.

f. In the event any mechanics, materialmen or laborers' liens or other order of payment is filed against the premises as a result of AIR-CADIA's act or omission, AIR-CADIA shall, at its own expense, cause same to be cancelled or discharged of record and indemnify and save harmless CITY from and against any and all costs, expenses and claims resulting from said liens or orders of payment.

3. Upon completion of the permanent improvement described in Article III, Paragraph B.2.a above, AIR-CADIA shall pay the following cash rental payments.

a. On January 31 of each calendar year AIR-CADIA shall pay CITY ONE PERCENT (1%) of its gross income for the previous calendar year, excluding sales of oil, gas and lubricants, collected aircraft tiedown, city-owned hanger rental fees and income from subleases.

b. On January 31 of each calendar year AIR-CADIA shall pay CITY ONE PERCENT (1%) of its sublessees' gross income earned during the previous year from sublease operation on the airfield. However, AIR-CADIA shall not be liable for any interest or penalty on delinquent sums due pursuant to this subparagraph which result from inaccurate reporting by a sublessee.

c. On the 15th day of each calendar month AIR-CADIA shall pay CITY ONE CENT (\$.01) for each gallon of aviation grade fuel and FOUR CENTS (\$.04) for each gallon of lubricating oil sold during the preceding calendar month.

4. AIR-CADIA shall collect all aircraft tiedown and rental fees for existing T-hangers owned by the CITY and leased to individuals. AIR-CADIA shall tender FIFTY PERCENT (50%) of all sums collected from the existing tiedowns and T-hangers to CITY. If CITY itself should construct new aircraft hangers then AIR-CADIA shall collect the rents thereon and tender to CITY NINETY PERCENT (90%) of all sums collected. It is, however, specifically agreed that AIR-CADIA shall not be responsible for entering into any leases on behalf of CITY, collection of delinquent payment or removal of aircraft in the event a lessee from the CITY should refuse to make payment. In the event AIR-CADIA shall construct aircraft storage hangers on its leased premises, then CITY shall be entitled only to a portion of these rental payments as included in AIR-CADIA's gross profit, a percentage of which is paid to CITY pursuant to Article III(B)(3)(a).

C. City specifically acknowledges that it has received the sum of FIVE THOUSAND DOLLARS (\$5,000.00) from AIR-CADIA upon the submitting of its proposal. CITY agrees that said sum shall act as a credit toward any and all sums which may become due and payable to CITY by AIR-CADIA pursuant to the terms set forth in this Article and that AIR-CADIA shall make no payments to CITY until the said \$5,000.00 credit is completely exhausted.

ARTICLE IV

SERVICES

AIR-CADIA agrees to provide the services itemized in Exhibit B, Section II, which is attached hereto and incorporated herein by reference. AIR-CADIA and CITY agree that AIR-CADIA may provide those services listed in Exhibit B, Section III, which is attached hereto and incorporated by reference. In the event any other person or entity presents a proposal to CITY to provide a specialty service not provided by AIR-CADIA, then CITY must give AIR-CADIA written notice of

its intent to allow the person or entity to provide the specialty service. In the event AIR-CADIA should notify CITY in writing within the SIXTY (60) day period of AIR-CADIA's intent to provide the specialty service within SIXTY (60) days, then CITY shall not permit any person or entity permission or facilities on the airfield to provide the specialty service unless and except that such person or entity shall provide all the services provided by AIR-CADIA pursuant to this Agreement.

ARTICLE V

BOOKS AND RECORDS

AIR-CADIA shall maintain accurate records of retail fuel sales and adjusted gross receipts derived under this Agreement, for a period of THREE (3) years from the date the record is made. Such records shall be maintained according to generally accepted accounting principles used by AIR-CADIA's accountant. CITY or its duly authorized representative shall have the right, at its own expense, at all reasonable times during business hours to inspect the books, records and receipts to determine the validity of all payments made under Article III of this Agreement.

In the event that CITY shall dispute AIR-CADIA's fuel sales or adjusted gross receipts the dispute shall be submitted to an independent certified public accountant, agreed to by both parties, who shall determine the right of payment by the parties hereunder in conformity with generally accepted accounting principles. Any fees due said accountant for such service shall be paid by CITY.

Any additional payment discovered due from AIR-CADIA shall forthwith be paid to CITY, with interest thereon at ONE PERCENT (1%) per month from the date that such amount is determined owed to the CITY by an independent Certified Public Accountant. Any overpayment by AIR-CADIA shall be credited against further payments due to CITY.

ARTICLE VI

UTILITIES AND EQUIPMENT

A. AIR-CADIA shall have all utilities at the leased premises placed in its name and shall be solely responsible for the payment thereof.

B. CITY agrees that at the time utilities are needed at the premises leased under Article II, Paragraph B, that it shall, at its expense, provide water and sewage disposal systems to all structures on an "as needed" basis.

C. AIR-CADIA shall supply its own equipment and tools for conduct of its business. However, CITY may, at its option, provide equipment, furnishings and fixtures it deems necessary to AIR-CADIA's operation. Any items so supplied shall remain the property of CITY.

ARTICLE VII

INSURANCE

A. CITY shall, at its own expense, carry fire and extended coverage insurance on the structure leased under Article II, Paragraph A.1 and be responsible for the repair or replacement of the structure during the term of this Agreement in the event the structure is damaged or destroyed. During any period which AIR-CADIA or its sublessee can not use the structure as a result of damage or destruction then the rents under Article III, Paragraph A, shall be reduced by ONE-HALF (1/2) or in the event AIR-CADIA is providing services in lieu of rents under Article III, Paragraph A, then AIR-CADIA shall

receive a TWO HUNDRED DOLLAR (\$200.00) credit toward any sums due under Article III, Paragraph B.

B. AIR-CADIA shall carry fire and extended coverage on all capital improvements constructed pursuant to Article III, Paragraph B.2. In the event any capital improvement shall become damaged or destroyed and AIR-CADIA, at its option, elects not to use the insurance proceeds to repair or replace the capital improvement, the insurance proceeds shall be dispersed pursuant to an amortization of investment formula, as follows: The total insurance proceeds shall be divided by the total number of years remaining under this Agreement, including any option period, that remained at the time construction on the capital improvements was begun. CITY shall receive this yearly amount multiplied by the number of years transpiring since the construction of the capital improvement began.

C. AIR-CADIA will be required to carry public liability; property damage and products coverage, and upon demand, provide CITY satisfactory evidence that such insurance is in effect. The following limits of insurance coverage will be provided by AIR-CADIA:

1. Aircraft Liability: 1,000,000 combined single limit per accident
 - a. Bodily Injury
 - b. Property Damage
 - c. Passenger Liability (100,000 per passenger seat)

2. Comprehensive Public Liability and Property Damage: 1,000,000 combined single limit per accident
 - a. Hanger Keeper's Liability: (Hanger keeper limited to 250,000 per aircraft, 1,000 deductible)
 - b. Products Liability
 - c. Premises Liability

ARTICLE VIII

INDEMNIFICATION

To the extent not covered by insurance carried in favor of CITY, AIR-CADIA shall keep and hold harmless CITY from and against any and all claims, demands, suits, judgments, costs and expenses asserted by any person or persons, including agents or employee of CITY or AIR-CADIA, by reason of death or injury to persons or loss or damage to property, resulting from AIR-CADIA's operations, or anything, done or omitted by AIR-CADIA, under this Agreement except to the extent that such claims, demands, suits, judgments, costs and expenses may be attributed to the acts or omissions of CITY or its agents or employees.

ARTICLE IX

AIR-CADIA AS INDEPENDENT CONTRACTOR

In conducting its business hereunder, AIR-CADIA acts as an independent contractor and not as an agent of CITY. The selection, retention, assignment, direction and payment of AIR-CADIA's employees shall be the sole responsibility of AIR-CADIA and CITY or its agents shall not attempt to exercise any control over the daily performance of duties by AIR-CADIA's employees.

ARTICLE X

ASSIGNMENT

It is understood by AIR-CADIA that the Agreement hereby entered into, or any part thereof, may not be assigned without prior written consent of CITY. AIR-CADIA shall have the right to sub-lease any part of the leased assets to any other person or entity for the purposes of providing the services listed in Exhibit B, Section II and III.

ARTICLE XI

FAIR COMPETITION CLAUSE

AIR-CADIA and CITY mutually agree and covenant and this Agreement in no manner prohibits CITY from leasing or granting operating rights to other fixed base operators. It is understood and agreed that since the CITY OF ARCADIA received Federal Aviation Administration funding for improvements to the airport both the CITY and AIR-CADIA are obligated to abide by the standard conditions, special conditions and assurances as outlined in Federal Aviation Administration Grant Agreements dated September 27, 1982, Project No. 3-12-0093-01 and September 27, 1983, Project No. 3-12-0093-02. However, before CITY may permit any other fixed base operator to perform any service whatsoever on the AIRPORT, CITY must enter into a written agreement with the fixed based operator which agreement must require the fixed base operator to make the same capital improvements within the same time periods listed in Article III, Paragraph B.2 of this Agreement, pay rents equal to those of AIR-CADIA in all aspects and provide all the services listed in Exhibit B, Section II, which is attached hereto and incorporated herein by reference. AIR-CADIA acknowledges that no right or privilege is granted which would operate to prevent any person, firm or corporation operating aircraft on the Airport from performing services, including, but not limited to maintenance and repair on its own aircraft, provided, however, that any such maintenance must be performed by its own employees, as defined by the U.S. Government Internal Revenue Service.

ARTICLE XII

MAINTENANCE

AIR-CADIA and CITY mutually agree that responsibility for maintenance of the leased assets shall be divided as follows:

A. CITY shall be solely responsible for all major maintenance or repair to keep the assets leased under Article II(A)(1) and (2) in sound repair, usable condition except normal wear and tear, and in compliance with any federal, state, county or city statutes, regulations or rules necessary for the continued use of the assets by AIR-CADIA as a fixed base operator. For purposes of this section, major maintenance shall be defined to include any and all repairs except normal day-to-day janitorial maintenance.

B. CITY shall be solely responsible for all maintenance or repair to keep the assets leased under Article II(A)(3) in sound repair, usable condition, and in compliance with any federal, state, county or city statutes, regulations or rules necessary for the continued use of the assets by AIR-CADIA as a fixed base operator for a period of ONE (1) full year or until such time as AIR-CADIA's fuel system is installed and operable, whichever period is shorter. For purposes of this section, maintenance shall be defined to include any and all repairs except normal day-to-day janitorial maintenance.

C. AIR-CADIA shall be solely responsible for all repairs of any type whatsoever to keep any capital improvements constructed pursuant to Article II(H)(2) in sound repair, usable condition and in compliance with any federal, state, county or city statutes, regula-

tions or rules necessary for the continued use of the assets by a fixed base operator.

D. AIR-CADIA shall be responsible for light maintenance of T-Hangers currently owned by CITY. Light maintenance for the purpose of this Section shall include labor only and not materials nor include any repair to the structural integrity of the hangers.

ARTICLE XIII

COMPLIANCE WITH GOVERNMENT LAWS, REGULATIONS AND ORDINANCES

AIR-CADIA will observe and comply with all laws, ordinances, rules and regulations of the United States Government, the State of Florida, those of the local county/city governments and all agencies thereof which may be applicable to its operation or to the operation, management, maintenance and administration of the Airport now in effect or hereafter promulgated. However, CITY may not use this provision to modify or otherwise alter the terms and provisions of this Agreement. Further, AIR-CADIA shall provide CITY any and all permits, licenses or other evidence of compliance with laws upon written request. CITY shall maintain the Airport runway and support buildings and all other structures of CITY in compliance with all Federal or state statutes and regulations so that there is no interruption of Airport traffic at the Airport unless absolutely necessary in order to rectify violations of said laws.

ARTICLE XIV

VENDORS AND SUPPLIES

AIR-CADIA, in providing the required and authorized services, shall have the right to choose in its sole discretion, its vendors, suppliers and subcontractors.

ARTICLE XV

TERMINATION

In the event that AIR-CADIA defaults in payment of rent or fees as set forth herein or performance of the terms and conditions of this Agreement and fails to remedy such default after SIXTY (60) days written notice thereof from CITY, then this Lease may be cancelled by CITY and be of no further force or effect, and CITY may thereafter enter into or on the said Leased Premises, repossess said premises, expel AIR-CADIA, and remove its effects and AIR-CADIA's right to possession of said premises shall cease. In the event of National Emergency, AIR-CADIA shall comply with any and all directives of the United States Government concerning operations at the Airport for the duration of the National Emergency but it shall not result in termination of this Lease.

ARTICLE XVI

ENTRY ON PREMISES

CITY reserves the right to enter upon the premises during business hours for the purpose of inspection and proper monitoring of the covenants and conditions of this Agreement, but no inspection shall interfere with the operation or conduct of AIR-CADIA's business operation.

ARTICLE XVII

TAXES AND ASSESSMENTS

AIR-CADIA shall pay all taxes and assessments levied against improvements it constructs on the leased premises. However, CITY, as a taxing authority, may not levy a tax which would operate only as a levy solely against AIR-CADIA.

ARTICLE XVIII

ATTORNEY FEES

In the event any litigation is necessary on the part of either CITY or AIR-CADIA to enforce the provisions of this Agreement or in the event litigation may arise as a result of this Agreement the prevailing party shall be entitled to recover all costs, expenses or attorneys' fees incurred as a result thereof.

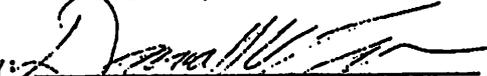
ARTICLE XIX.

ENTIRE AGREEMENT

This Agreement constitutes the complete and entire agreement between the parties and no oral representations or written agreements or proposals made prior to or after the signing of this Agreement shall constitute a modification of or shall be binding on either party to this Agreement in any form whatsoever unless specifically agreed to in writing, for consideration and referencing this Agreement.

IN WITNESS WHEREOF, the parties have executed this Agreement on this 2nd day of APRIL, 1985.

AIR-CADIA, INC.

By: 
DANA W. CARR, President

By: 
WAYNE A. CARR, Vice President

(CORPORATE SEAL)

CITY OF ARCADIA

By: 
Mayor

ATTEST: 
City of Arcadia Clerk

(CITY SEAL)

SHEET OF
 PROJECT: ARCADIA MUNICIPAL AIRPORT
 ENGINEER: J. J. JOHNSON & ASSOCIATES, INC.
 AIRPORT LAYOUT & TERMINAL AREA PLAN

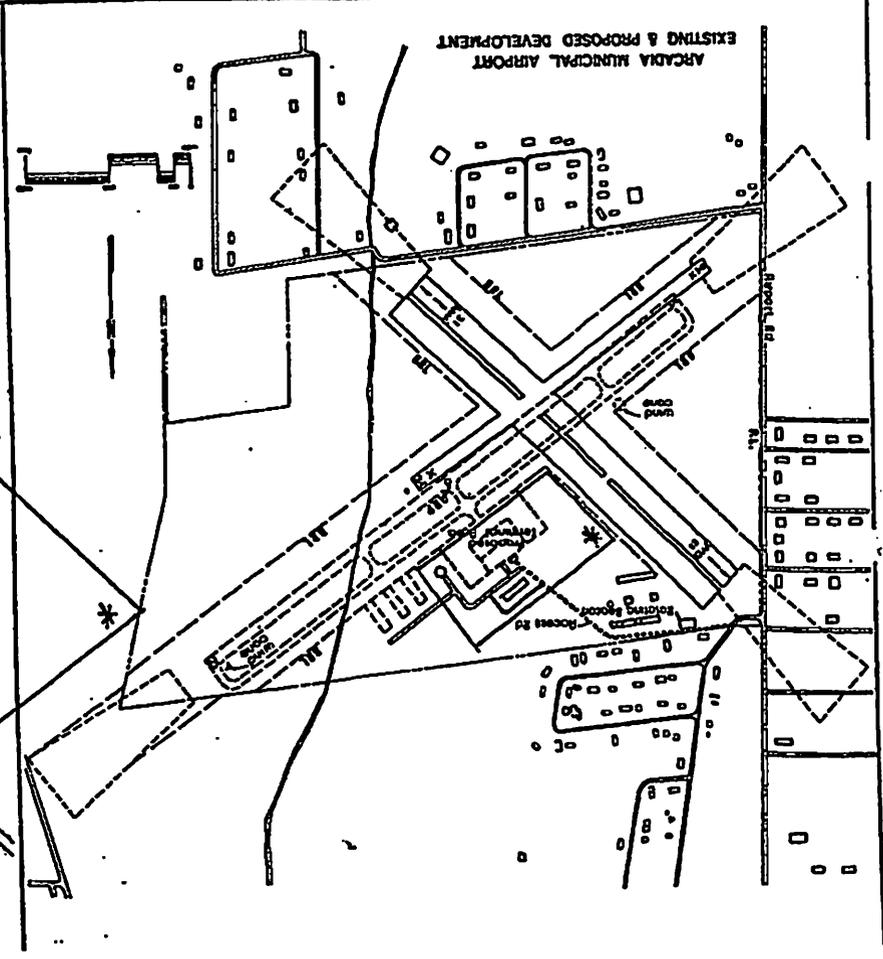
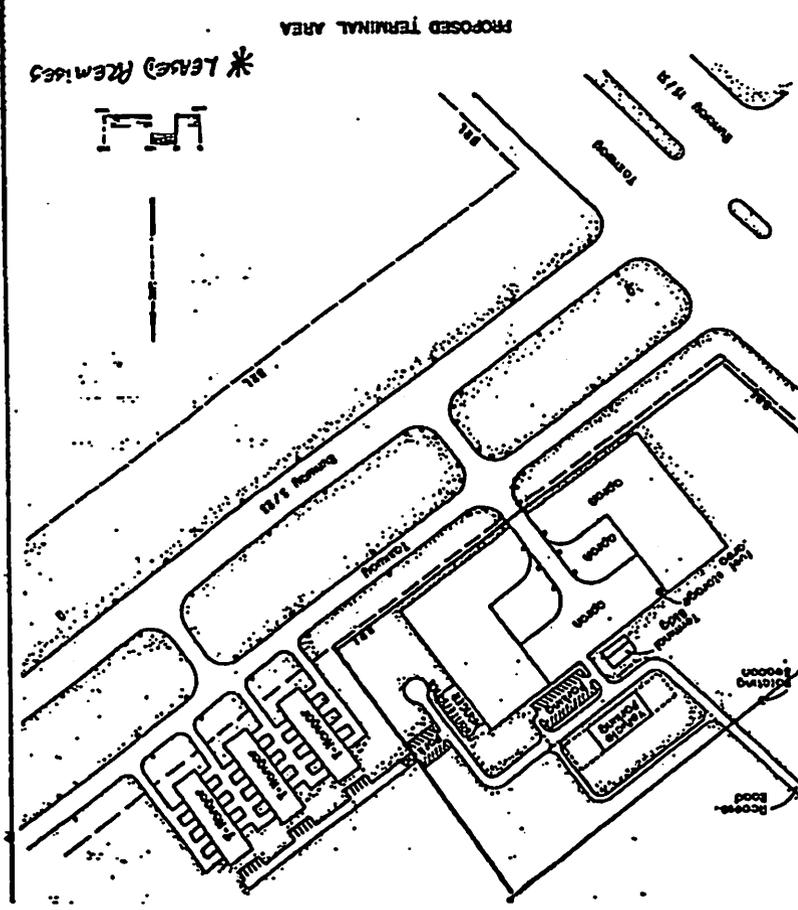


EXHIBIT B

MINIMUM STANDARDS FOR EQUIPPING & OPERATING
A GENERAL FIXED BASE OPERATION AT
ARCADIA MUNICIPAL AIRPORT

SECTION I

Required Facilities-The following are minimum facilities required of all firms providing general Fixed Base Operations at the Arcadia Municipal Airport. Type facilities are considered adequate to house and accommodate Mandatory Services to be performed by Fixed Base Operator(s) as later defined in these Minimum Standards.

Optional or Special Services that may be proposed by an individual Fixed Base Operator may require added or expanded facilities. The City of Arcadia reserves the right to evaluate each independent proposal as it may relate to requirements for providing added facilities, either expanded building and land improvements or additional building and complementing facilities; i.e., aircraft apron, automobile parking and the like.

- A. Aircraft Parking (paved apron): A minimum of 15,000 square feet, accommodating a minimum of 5 single engine aircraft, or equivalent, tie-downs with taxi-in and taxi-out capability including sufficient taxi clearances.
- B. Automobile Parking (paved): Provisions for a minimum of 10 automobiles; standard pavement marking and maneuvering space.
- C. Building(s): Lounge, public restrooms, training, flight planning and offices of at least 1,000 square feet; hangar (aircraft maintenance/ storage) of at least 4,000 square feet.
- D. Fuel Storage: A minimum of 10,000 gallon storage capacity aviation gas with available refueling vehicle to service over the top refueling.
- E. Hours of Operation: Hours of operations will be .8 a.m. until 5 p.m. seven days per week, extended hours based on need. Will be open holidays for limited operations excluding Christmas and Easter.

SECTION II

Mandatory Services-For the purpose of these service standards, "general aviation aircraft and users" is defined as all aircraft, operators and users of the Airport who desire to utilize any or all of the services offered by the Fixed Base Operator. "Public Aircraft" is as defined in Federal Aviation Act of 1958, as amended, Section 101 (30) thereof.

Without limiting the generality thereof, the following are those services that must be provided by the Fixed Base Operator(s) at the Airport. A detailed definition and explanation of each type service is set out on the succeeding pages of this Section II. Any subsequent changes to applicable Federal Regulations and Airport Rules, automatically serve to amend these Minimum Standards.

SERVICES TO BE PROVIDED

- A. Aircraft fuel and oil dispensing.
- B. Aircraft parking and tie-down storage.
- C. Airframe, power plant and accessory services
- D. Flight training.
- E. Aircraft Sales and Rental.

A. AIRCRAFT FUEL AND OIL DISPENSING SERVICE:

1. Fueling facilities-provide into-plane retail delivery of aviation petroleum products by avgas dispensing truck or fuel servicing island, required in the operation of all types of aircraft normally frequenting the Airport.
2. Aircraft Service Equipment-Energizers, standard starting equipment, oxygen (provided a reasonable demand exists), appropriate fire extinguishers, towing equipment and unicom radio with portable hand held unit shall be provided to meet the needs of general aviation aircraft.
3. Fueling Procedures-Shall conform to recommendations and standards as set forth in Federal Aviation Administration Advisory Circular 00-34A, 7-29-74 "Aircraft Ground Handling and Servicing".
4. Personnel-At least one (1) properly trained and qualified ramp service person shall be on duty during hours of operation for fuel dispensing.
5. Hours of Operation-Hours of operation will be 8 a.m. until 5 p.m. seven days per week, extended hours based on need. Will be open holidays for limited operations excluding Christmas and Easter.

B. AIRCRAFT PARKING AND TIE-DOWN STORAGE:

1. Ramp Area-

- a. Provide taxi lines to refueling and aircraft tie-down areas for directional convenience and safety of transient and local based aircraft.
- b. Provide ramp area with ground rods for refueling, also areas for change of engine oil, inflation of tires, washing and services not requiring certificated mechanic rating, for a reasonable fee, during normal hours of operation. This will be built at the same time as the aircraft maintenance facility. The wash and oil change area should have suitable grease trap drainage.
- c. Provide equipment by ownership or lease to sweep and clean ramp areas.
- d. Comply with Federal Aviation Administration Advisory Circular 00-34A, 7-29/74 "Aircraft Ground Handling and Servicing" in aircraft servicing and operations in subject areas.
- e. Disabled Aircraft-The parking of unsightly "junk" or unairworthy aircraft is in violation of the Airport Rules and Regulations and in noncompliance with Federal Aviation Administration AC 150/5380-1A which established a program to improve the appearance of airports and to the flying public exposed to such false image of aviation safety.

2. Tie-Down Aircraft

- a. Installation of suitable tie-down anchors, ropes, chocks, marking and spacing as set forth in Federal Aviation Administration Advisory Circular 20-35B, 4/19/71 "Tie-Down Sense".

3. Hours of Operation

- a. Shall be available 8:00a.m. until 5 p.m. seven (7) days per week, extended hours based on need. Will be open holidays for limited operations excluding Christmas and Easter.

C. AIR FRAME, POWER PLANT AND ACCESSORY SERVICES:

Repair and maintenance services for general aviation aircraft, shall provide, as a minimum, the following:

1. Certification-To enable aircraft repaired, overhauled, modified, or mechanical maintenance serviced to immediately be returned to service in accordance with Federal Aviation Regulations, either of the following must be provided:
 1. A Domestic Repair Station as set forth under FAR Volume V, part 145, "Repair Stations".
 - b. Employment of a Certificated Aircraft and Power Plant Mechanic holding inspector authorization.
2. Personnel- Qualified certificated mechanics along with other properly trained personnel as may be required to adequately perform in an efficient manner the various maintenance and repairs.
3. Hours of Operation- The operating hours will be scheduled by appointment during normal business hours Monday through Friday. During all other times, a certificated mechanic may be on call, available to respond to emergency customer services. After hours phone numbers will be posted.

D. FLIGHT TRAINING:

The Fixed Base Operator shall engage in flight training by providing, as a minimum, the following:

1. Certification-In compliance with Federal Aviation Regulations, Part 141 (revised 5/29/75) obtain and keep in force a Federal Aviation Administration "Pilot School Air Agency Certificate" covering the flight training courses offered.
2. Personnel-Proper certificated flight instructors with appropriate ratings must be provided for type of training offered as specified under the Federal Aviation Administration Air Agency Certificate.
3. Aircraft-Properly certificated aircraft of type as required for flight course designated in the Air Agency Certificate shall be owned or have leased in writing to the lessee.
4. Hours of Operation- Flight training shall be scheduled by appointment.

E. AIRCRAFT SALES AND RENTAL:

The Fixed Base Operator shall offer to the public Aircraft Sales (new or used) and Aircraft Rental and provide, as a minimum, the following:

1. Aircraft Sales-Provide for spare parts and repair service necessary to meet any warranties or warranty for the make and model of new aircraft for which sales privileges are granted.
2. Aircraft Rental-Shall have available currently licensed, airworthy aircraft, owned by or leased in writing to the lessee. At least two (2) aircraft shall be designated for rental.
3. Personnel-A properly certificated and rated pilot shall be available for the type or aircraft to be demonstrated and for Check-out of pilot for aircraft to be rented..
4. Hours of Operation-Hours will be by appointment.

SECTION III

OPTIONAL AND/OR SPECIAL SERVICES

Miscellaneous aeronautical activities and special services, not herein provided for, may be conducted by Air-Cadia, Inc. Such operations include, but are not limited to, the following:

1. Aerial photography or survey.
2. Air Taxi service, as designated under FAR part 135.
3. Air Ambulance Services.
4. Aircraft painting and upholstery.
5. Contract maintenance.
6. Major engine overhaul and aircraft modification.
7. Auto rental or courtesy car.

Nothing in these Minimum Standards is to be considered as restricting or prohibiting the City of Arcadia from leasing land or available fixed improvements, or from granting operating rights to one or more firms engaged in providing Special Services to aircraft owners or users. Examples of special facility shops and the like without limiting the nature or number thereof are: Aircraft upholstery, painting, avionics, contract maintenance, overhaul and modification, etc. Normally, special services will not encompass mandatory services provided by Air-Cadia, Inc. However, in no event shall specialty services be permitted to compete with the services provided by Air-Cadia, unless specialty service provides all services required by Air-Cadia, Inc. Air-Cadia, Inc, shall be given first option to provide specialty service when such specialty service is proposed by another person or firm.

AGREEMENT
ADDENDUM NUMBER 1

THIS AGREEMENT, made this 5th day of November, 1985, by and between the CITY OF ARCADIA, hereinafter referred to as "CITY" and AIR-CADIA, INC., a Florida Corporation, hereinafter referred to as "AIR-CADIA."

WHEREAS, the CITY and AIR-CADIA heretofore on the 2nd day of April, 1985 entered into an Agreement for Fixed Base Operations at the Arcadia Municipal Airport, and,

WHEREAS, both the CITY and AIR-CADIA desire to amend the above referenced Agreement in accordance with Article XIX,

NOW, THEREFORE, in consideration of the mutual covenants and promises hereafter stated the above described Agreement is to be amended as follows:

ARTICLE VII INSURANCE subsection C2a Hangerkeeper's Comprehensive Public Liability and property damage limits shall be reduced from \$1,000,000 any one occurrence to \$500,000 any one occurrence.

IN WITNESS WHEREOF, the parties have executed this Addendum Number 1 on this 5th day of November, 1985.

AIR-CADIA, INC.

CITY OF ARCADIA

By: *James M. Carr* PRES

By: *[Signature]*

By: *[Signature]*
(Corporate Seal)

ATTEST: *[Signature]*
(City Seal)

AGREEMENT
ADDENDUM NUMBER 2

THIS AGREEMENT, made this 6th day of January 1987, by and between the CITY OF ARCADIA, hereinafter referred to as "CITY" and AIR-CADIA, INC., a Florida Corporation, hereinafter referred to as "AIR-CADIA."

WHEREAS, the CITY and AIR-CADIA heretofore on the 2nd day of April, 1985 entered into an Agreement for Fixed Base Operations at the Arcadia Municipal Airport, and,

WHEREAS, both the CITY and AIR-CADIA desire to amend the above referenced Agreement in accordance with Article XIX,

NOW, THEREFORE, in consideration of the mutual covenants and promises hereafter stated the above described Agreement is amended as follows:

Exhibit B, Section II, D. 1. Certification is changed to read as follows:

1. Certification - In compliance with Federal Aviation Regulations Part 61.

IN WITNESS WHEREOF, the parties have executed this Addendum Number 2 on this _____ day of _____.

AIR-CADIA, INC.

CITY OF ARCADIA

BY: _____

BY: _____
Mayor

BY: _____

(Corporate Seal)

ATTEST: _____

City Recorder
(City Seal)

REGULAR MEETING
January 6, 1987

A Regular Meeting of the Arcadia City Council was held on January 6, 1987 at 4:30 p.m. in the Council Chambers at 15 N. Polk Avenue. Councilmen attending were: Smith, Hickson, Banull, Fazzone and Kujawa. Also in attendance were: Administrator Strube, City Attorney Holloman, City Marshal Carlton, Inspector Wells, Parks Superintendent Don Waters, Mobile Home Park Managers McNeff and McNeff and Recorder Way.

The Meeting was called to order by Mayor Smith.

The Invocation was given by Councilman Kujawa.

Pledge of Allegiance to the Flag.

The Minutes of the Regular Meeting of December 16, 1986, with corrections, were adopted on motion of Fazzone; seconded by Kujawa and carried.

Mayor Smith presented Mrs. Denise Cross with a plaque inscribed with the following Resolution, which was passed on motion of Kujawa; seconded by Banull and carried.

(Resolution 87-1 in full)

The Arcadia Mobile Home Park Report for the month of December 1986 was presented.

Marshal Carlton gave the Police Activity report for the month of December, 1986.

The Recorder's Office Report for December 1986 was presented.

Dana Carr, President of Air Trek was present requesting amendments to their lease of April 1985 by changing Section D-1 to read "Flight Training will be done in compliance with FAR Part 61"; and also to install two (2) 6,000 gallon, above ground tanks, to be permanently placed on a concrete pad with a cement block wall around them. The tanks will be adjacent to the west side of the present auto parking area. The above the ground tanks will be much less expensive and will not require leak detection devices. The Administrator and the Airport Advisory Committee recommended these changes. After discussion Kujawa moved to approve the amendments by permitting the installation of two (2) 6,000 gallon, above ground fuel tanks, subject to F.A.A. approval and by compliance with FAR part 61; seconded by Banull and carried.

Dr. Don Cathcart, representing Florida Sun Coast Unit WBCCI Airstream No. 6359, appeared before the Council requesting the use of Speer Recreation Complex for approximately 80 self-contained trailers from March 11, through March 15, 1987. They also requested use of the main recreation building. Mr. Cathcart assured the Council that his organization would provide their own liability insurance; that sewage disposal was not required; that they would pay for all water used; that in the event of inclement weather they would provide for the removal of any units which might become stuck and that they would leave or return the property to its usual condition. He also understood that there might be a conflict with already scheduled programs for the building. The Council expressed pleasure at having this national rally in Arcadia. Kujawa then moved to grant permission for the use of Speer Recreation Complex as outlined; seconded by Hickson and carried.

City Attorney Holloman presented a bill for legal services from September 12th through December 16, 1986 in the amount of \$5,525.92. Fazzone moved to pay the \$5,525.92; seconded by Banull and carried.

Mr. John Minder of Boyle Engineering was present to answer any questions concerning their Wastewater Facilities Audit Report and a Proposal for a Sewer System Evaluation Survey, submitted by Southern Line Cleaning, Inc. Each Councilman had previously been

AGREEMENT
ADDENDUM NUMBER 3

THIS AGREEMENT, made this 19th day of MAY, 1987, by and between the CITY OF ARCADIA, hereinafter referred to as "CITY" and AIR-CADIA, INC., a Florida corporation, hereinafter referred to as "AIR-CADIA".

WHEREAS, the CITY and AIR-CADIA heretofore on the 2nd day of April, 1985 entered into an Agreement for Fixed Base Operations at the Arcadia Municipal Airport (hereinafter referred to as Underlying Agreement); and,

WHEREAS, the Underlying Agreement Article III (B) (2) (b) (i) and (ii) provides that AIR-CADIA will, within four (4) years from the date of said Agreement, begin construction of a five thousand (5,000) square foot (minimum) steel maintenance aircraft facility along with a fifteen thousand (15,000) square foot aircraft parking apron; and,

WHEREAS, AIR-CADIA desires that the CITY construct the building and parking apron for leaseback to AIR-CADIA; and,

WHEREAS, the CITY OF ARCADIA is agreeable to constructing the building and parking apron under the terms and conditions hereinafter set forth.

NOW, THEREFORE, in consideration of the mutual covenants and promises hereafter stated the above described agreement is to be amended as follows:

1. That the parties mutually agree that the above recitals are true and correct.

2. The CITY shall construct the following described building:

A steel building on a sloped concrete slab approximately 19 feet high at its peak and 63' x 100' located northeast of the existing Arcadia airport asphalt parking ramp. The building's 100 foot length shall be located parallel to the existing north edge of said ramp and shall have full span

movable doors opening to approximately 92 feet width and 16 feet height; an approximately 10 foot by 10 foot garage door opening on the opposite 100 foot width; and a personnel door approximately 3 feet wide and 8 feet high located on the rear 100 foot width; the building shall have one restroom consisting of a toilet, shower, and sink with water and sewer connections. A 100 square foot enclosed office with a 100 square foot enclosed storage area above said office. The building shall have one two hundred amp circuit breaker box with Florida Power and Light service.

3. The CITY will construct an additional 15,000 square foot aircraft parking apron which will be an extension of the existing aircraft parking apron covering approximately 100' to the east and 150' to the south along the east edge of the existing aircraft parking apron.

4. That the construction described in Paragraphs 2 and 3 shall herein after be jointly referred to as the IMPROVEMENTS.

5. AIR-CADIA shall lease the IMPROVEMENTS from the CITY for the total sum of one hundred forty thousand three hundred fifty-five dollars and fifteen cents (\$140,355.15). Said amount shall be as follows, to wit: Nine thousand four hundred thirty eight (\$9,438) dollars upon signing this Addendum and fixed amount of seven hundred twenty-seven dollars and thirty-two cents (\$727.32) per month on the 15th day of each calendar month following the issuance of a Certificate of Occupancy until the total lease amount of \$140,355.15 is paid in full or the Underlying Agreement terminates, whichever shall occur first.

6. The IMPROVEMENTS represent the building and parking apron specified in Article III (B) (2) (b) (i) and (ii) in the underlying Agreement and all provisions of that agreement are fully applicable to said building and parking apron. AIR-CADIA's lease of the IMPROVEMENTS constitutes full and complete compliance with its obligations specified in Article III (B) (2) (b) (i) and (ii) of the Underlying Agreement.

7. Monthly lease payments must be received by the 15th day of each month either by hand delivery or by U.S. Mail at Arcadia City Hall, Corner of Monroe Avenue and Hickory Street, P.O. Box 351, Arcadia, Florida 33821. Any payment not received by the

15th of each month shall include a twenty-five (\$25.00) dollar late fee. Failure of AIR-CADIA to pay any month's lease amount plus the late fee for a period of 30 days after the same become due and payable, and receipt of written notice from CITY to AIR-CADIA of said delinquency, then all the installments of the lease for the whole term hereof under the remaining term of the Underlying Agreement may, at the option of the CITY, become due and payable upon written demand. In addition, in the event AIR-CADIA fails to make payment of any monthly lease amount specified herein after receipt of written demand by the CITY, then it shall constitute a default under the Underlying Agreement and the CITY shall have all rights given to it in the event of default on the part of AIR-CADIA, by said Underlying Agreement, and shall specifically have the right of termination set forth in Article XV of said Underlying Agreement.

8. Any local, state, or federal tax which may become payable on the lease income shall be payable to the CITY by AIR-CADIA.

9. AIR-CADIA shall have the option to reimburse the CITY upon demand of the CITY for fire and extended insurance coverage premiums of the building or providing the CITY with a certificate of insurance for an insured amount no less than the building's replacement cost.

10. AIR-CADIA shall be responsible for all repairs necessary to keep the structure in sound repair during the term of the lease. AIR-CADIA shall have the right, at its own expense, to modify the interior of the building or install therein any equipment for the use of the building provided that any installation or modification shall not affect the structural integrity of the building.

11. It is specifically recognized and acknowledged that AIR-CADIA shall have the right to sublease the IMPROVEMENTS to one or more entities for any purpose whatsoever, in accordance with the Underlying Lease.

12. This Addendum is specifically incorporated into the terms and provisions of the Underlying Agreement. Any provision of the Underlying Agreement which is contrary to a provision set forth herein shall control unless specifically modified or waived by this Addendum.

IN WITNESS WHEREOF, the parties have executed this Addendum Number 3 on this 19th day of NOVEMBER, 1987.

AIR-CADIA, INC.
A Florida Corporation

CITY OF ARCADIA
A Municipal Corporation

By: [Signature]
President

By: [Signature]
Mayor

ATTEST: [Signature]
Vice President
(Corporate Seal)

[Signature]
City Recorder
(City Seal)